

# Local Expert

## KELLY MYERS IS A TOP REAL ESTATE AGENT WITH A DEEP KNOWLEDGE OF LA

**A** native Angeleno, Kelly Myers knows Los Angeles like the back of her hand. She grew up in the Miracle Mile and Beverly Center area, then lived in the Valley, Culver City and Pasadena prior to making Playa Vista her home.

Living across Los Angeles has helped her gain an intuitive knowledge of the local real estate market and make accurate predictions—unique tools that prove invaluable when helping her clients buy a home.

“One of the things people like about me is I know the beach cities really well,” Myers says. “I sell properties all over Los Angeles, including Pasadena, Hancock Park, Palos Verdes, South Central and so forth. I work with clients of all budgets and areas, which sets me apart from other agents. It’s really important to know LA proper and to not limit one’s self to any one specific area.”

Since 2007, Myers has worked in real estate and established herself as one of California’s top 10% of agents by sales volume. She was at Coldwell Banker for 12 years before joining Compass in 2019. Prior to her career as a Realtor, she spent 25 years in sales and marketing with a corporate background in information technology. She also worked in mortgage banking for several years, and bought and sold properties as investments, which ultimately led to earning her real estate license.

“When I worked in information technology, I met with CEOs to discuss strategies for connecting their different offices,” Myers shares. “Over the years, I saw everything transition from phone lines to data and video. Having that background and understanding made my transition into real estate easy.”

With a strong background in business, Myers offers clients a formidable edge for strategically using the latest technology and marketing tools for buying, selling or investing. Because she understands both sides of the business, Myers knows how to work with everyone from executives and investors to first-time buyers.

“I’ve had a lot of experience buying and selling properties,” she points out. “I understand the lending side of things as well as the underwriting process. I call myself a ‘closer’ who knows how to bridge the gap, whether dealing with title companies or escrow. I’m having my best year in real estate at the moment.”

During the buying or selling process, Myers strives to make each experience the best possible for her clients. She brings together integrity, imagination, and a strong work ethic while managing expectations with honesty and sincerity. Friendly and approachable, Myers has been labeled a “super connector” by friends and colleagues due



to her deep network of clients and connections. She offers a big-picture ability to help clients zero in on that exceptional combination of community and lifestyle to discover the perfect home.

“Clients enjoy working with me because I’m a strong negotiator and a businesswoman before everything else,” Myers says. “They feel comfortable and confident that I’m going to get things done. I make sure that my clients are going to get the best value.”

Outside of work, Myers is passionate about giving back and is involved in organizations focused on childhood development and leadership. As a mother of two, she does volunteer work at schools, and belongs to an organization for mothers and children.

“Whether they’re my clients or other members of the community, I love helping people achieve their dreams,” says Myers. ■

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