

Compass Real Estate Market Trends Report

San Francisco Bay Area

San Francisco County

2020-12-02

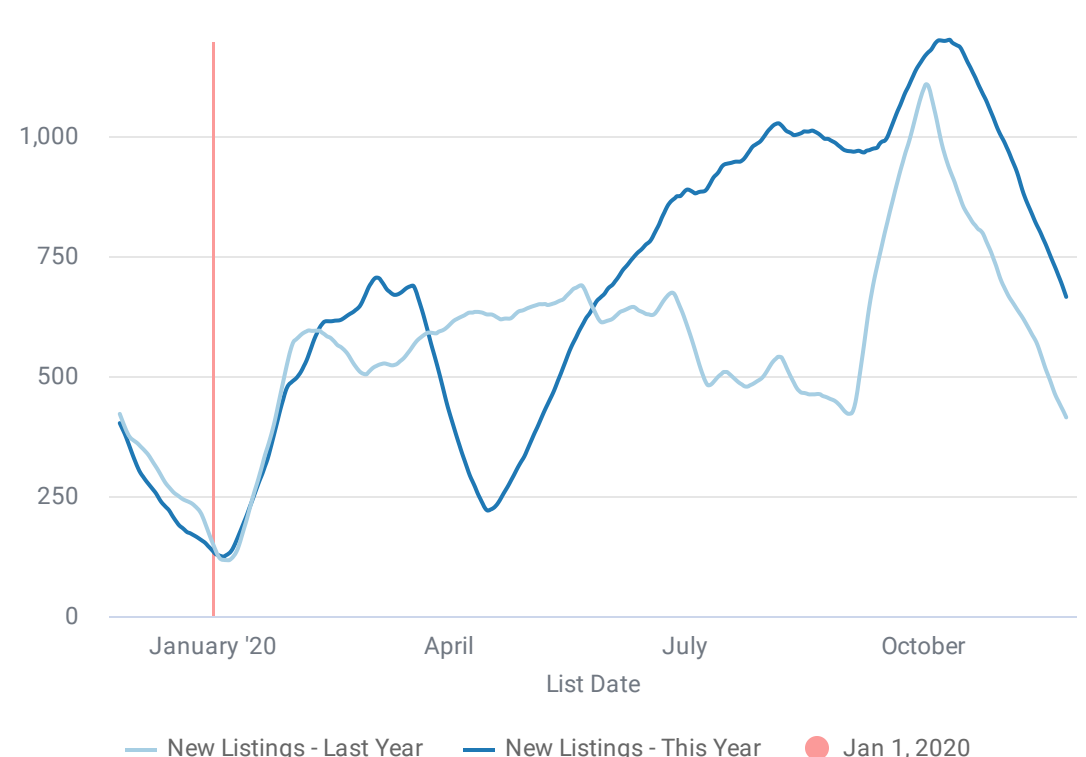
New Listings

Calculations are on a rolling month (28 day) basis. Compares the latest full year to the prior full year.

666

New Listings - Last 4 Weeks
▲ 60.7% vs Last Year

New Listings - Trailing 4 Weeks



New Contracts

Calculations are on a rolling month (28 day) basis. Compares the latest full year to the prior full year.

800

New Contracts - Last 4 Weeks
▲ 58.6% vs Last Year

New Contracts - Trailing 4 Weeks



Sold Listings

Calculations are on a rolling month (28 day) basis. Compares the latest full year to the prior full year.

635

Sold Listings in Last 4 Weeks
▲ 22.8% vs Last Year

Sold Listings - Trailing 4 Weeks



306

Single Family / Townhouse ▲ 46.6%

364

Single Family / Townhouse ▲ 53.3%

292

Single Family / Townhouse ▲ 29.0%

325

Condo / Co-op ▲ 77.2%

391

Condo / Co-op ▲ 57.1%

314

Condo / Co-op ▲ 16.1%

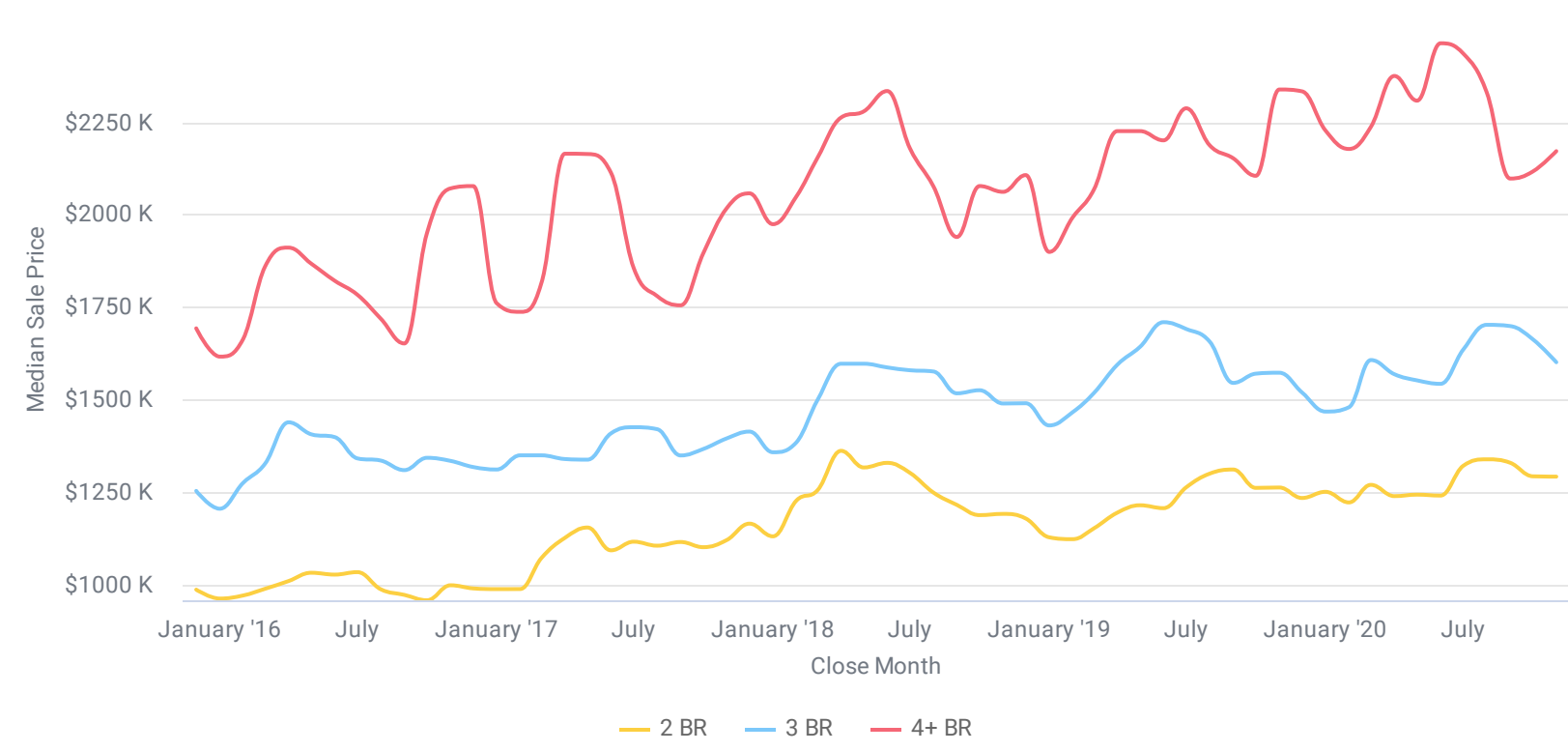
Median Sale Price by Bedroom Count

Calculations are on a rolling three-month basis.

\$1619 K

Median Sale Price - Single Family / Townhouse ▲ 5.1% vs Last Year

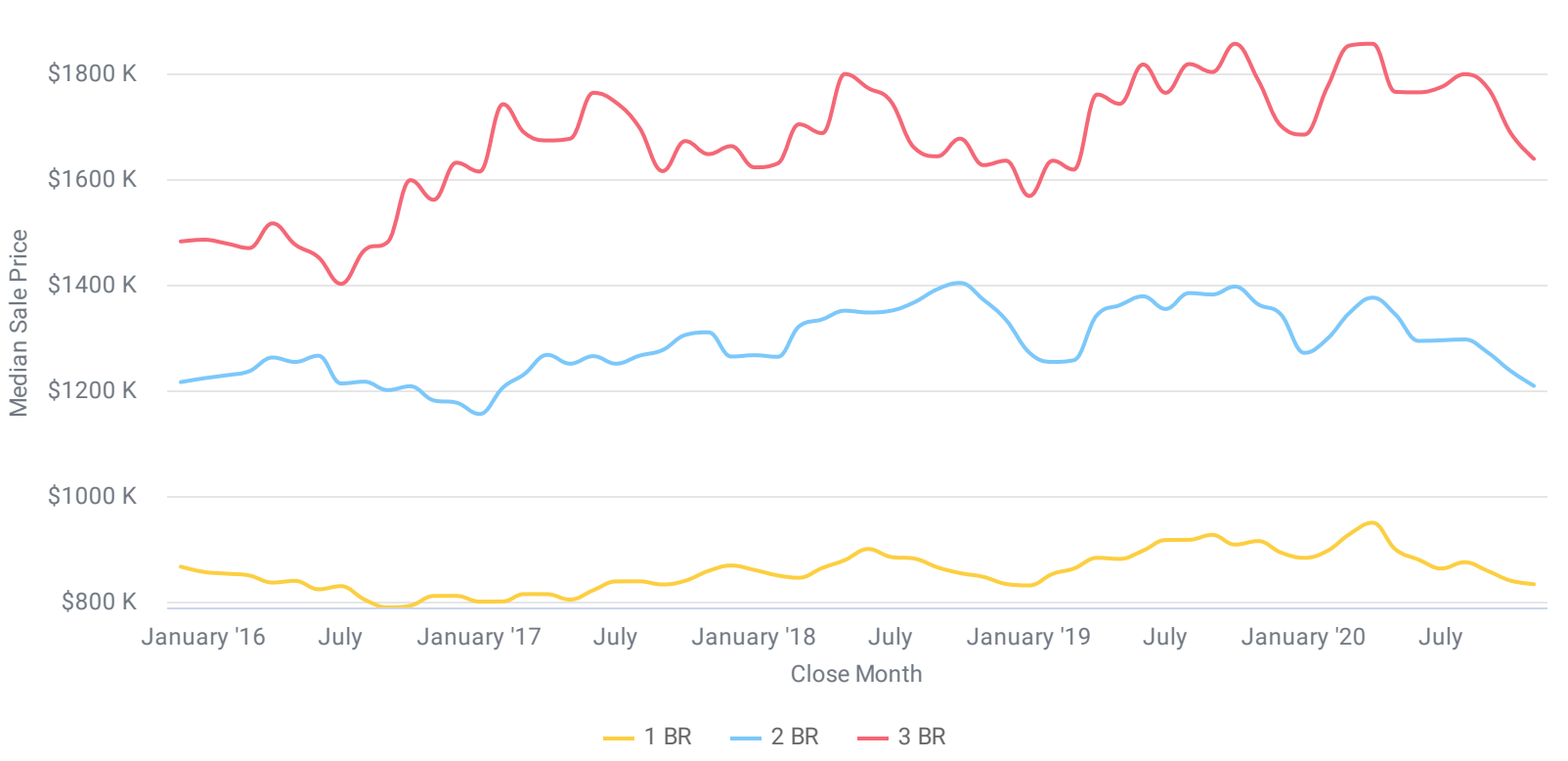
Median Sale Price by # Bedrooms - Single Family / Townhouse



\$1187 K

Median Sale Price - Condo / Co-op ▼ -6.9% vs Last Year

Median Sale Price by # Bedrooms - Condo/Co-op



Average Price per Square Foot

Calculations are on a rolling three-month basis.

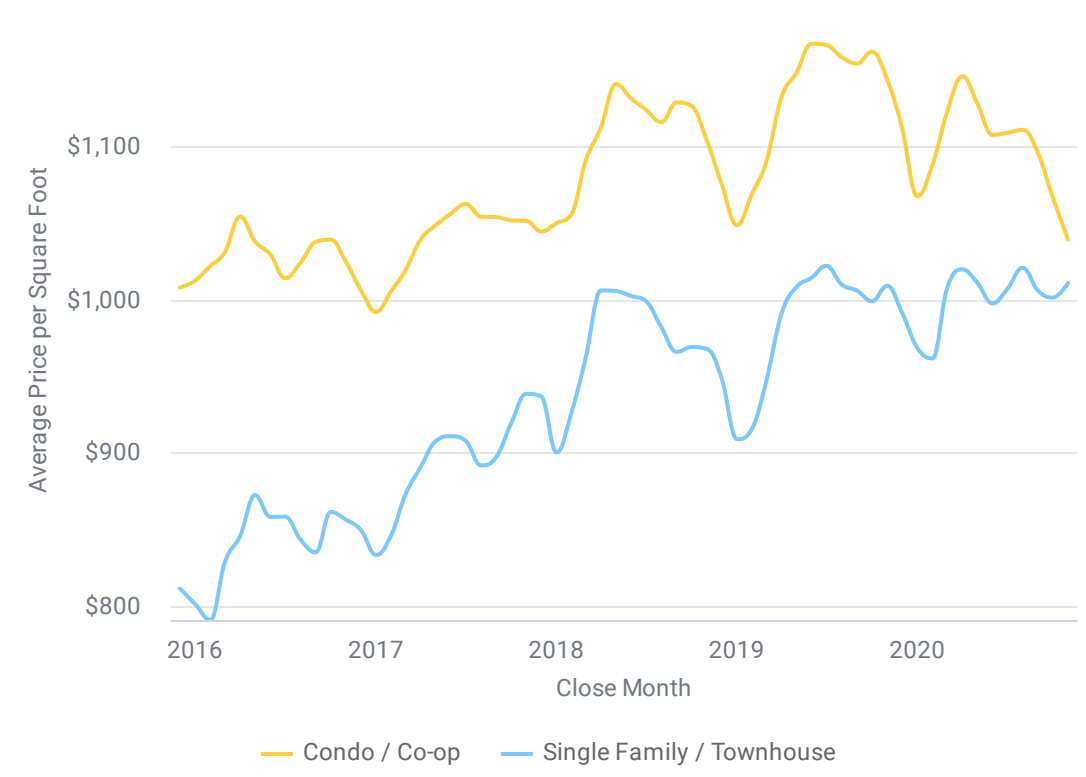
\$1,010

Avg PPSF - Single Family / Townhouse ▲ 0.2% vs Last Year

\$1,039

Avg PPSF - Condo / Co-op ▼ -9.1% vs Last Year

Average Price per Square Foot



Close Price vs List Price

Calculations are on a rolling three-month basis.

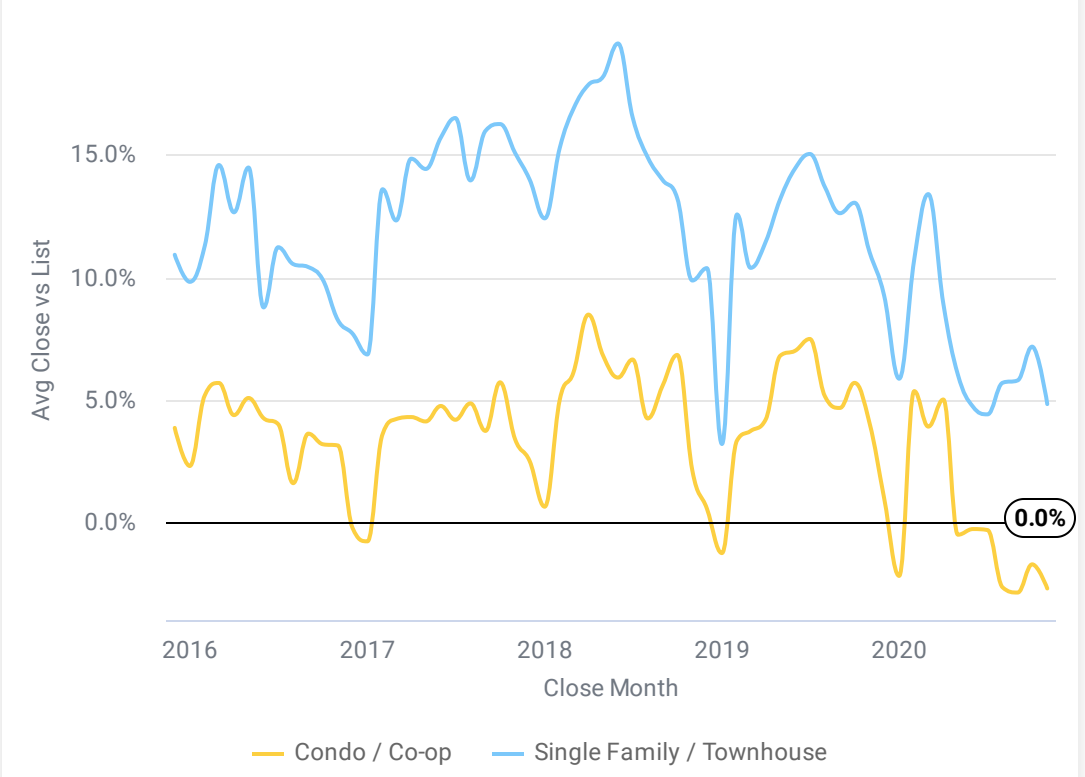
4.8%

Close Price vs List Price - Single Family / Townhouse 11.0% Last Year

-2.7%

Close Price vs List Price - Condo / Co-op 4.1% Last Year

Close Price vs List Price



Number of Sales by Price Point

Year Over Year Comparison

Rolling month (28 day) basis

148.6%

YoY Sales (Last 4 Weeks) - \$200K - \$600K

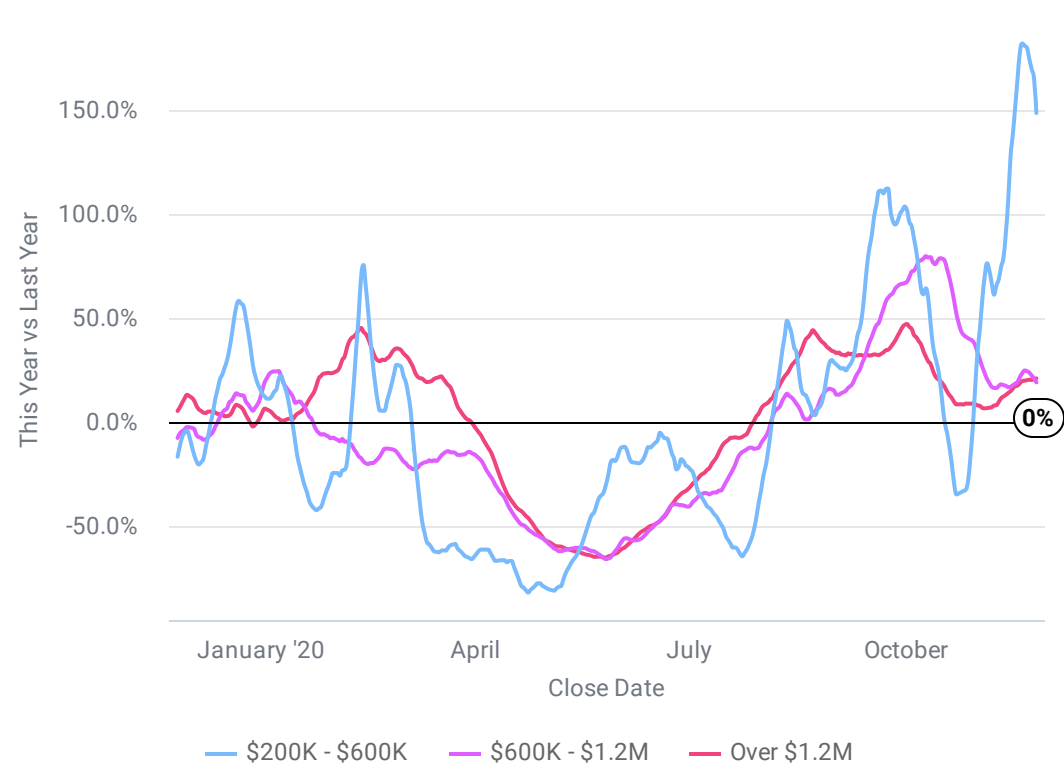
19.0%

YoY Sales (Last 4 Weeks) - \$600K - \$1.2M

20.9%

YoY Sales (Last 4 Weeks) - \$1.2M+

Sales by Price Point - Year Over Year Comp



Days on Market

For listings that closed in a given calendar month
No rolling logic is applied.

31

Median Days on Market ▲ 8 Days vs Last Year

Median Days on Market

