



About Compass

A Leadership Team of Experienced Innovators

A diverse group of proven pioneers across technology, real estate, marketing, and finance are enhancing the brokerage model.



Ori Allon
Founder and Executive Chairman

Former Director of Engineering at Twitter. Founder and CEO of Julpan, a social search engine sold to Twitter. Developer of Orion search engine, bought by Google.



Robert Reffkin
Founder and CEO

Former Chief of Staff to the COO of Goldman Sachs. Former White House Fellow and special assistant to the Secretary of the Treasury. Prior positions at Lazard and McKinsey & Co.



Leonard Steinberg
President

Sold more than \$3B in transactions. Leads one of the country's top 10 brokerage teams. Editor of "Luxury Letter," cited by *The New York Times*, *The Wall Street Journal*, and CNN.



Maëlle Gavet
Chief Operating Officer

Former COO of Priceline Group, where she oversaw global operations, strategy, and integration for its six brands. CEO of Russia's largest e-commerce site and a principal at The Boston Consulting Group.



Natalie Vitebsky
Executive Director of Finance

Former CFO of Douglas Elliman, overseeing all financial operations. Former Director of Financial Planning and Analysis of Avis Budget Group.



David Snider
Chief Financial Officer

Prior positions at Bain Capital Real Estate and Corporate Private Equity and Bain & Co. Author of *Money Makers* (Palgrave Macmillan Trade). MBA from Harvard Business School.



Liming Zhao
Chief Technology Officer

Developed software for the specialized super-computer Anton and built tools for high-performance computing. PhD in computer science from the University of Pennsylvania.



Matt Spangler
Head of Design & Marketing

Former Executive Vice President at Tribeca Enterprises. Founder and CEO of Winston Wolf, a brand, digital creative, and content strategy agency.

A Powerful Media Presence

Complementing the immense global exposure we provide properties,
Compass has received extensive and continuous press coverage
across print and digital media.

—
Notable numbers for
Compass exposure and
news mentions

3000+

Compass news mentions
since its inception

700M

Potential audience of Compass
press hits in publications based on
unique visitors and circulation

75%

Number of our agents who have
received press mentions since
joining Compass

NEW YORK

THE WALL STREET JOURNAL



The New York Times

Bloomberg

Forbes

REAL ESTATE WEEKLY



ARCHITECTURAL DIGEST

CRAIN'S
NEW YORK BUSINESS

THE REAL DEAL
NEW YORK REAL ESTATE NEWS

StreetEasy

Notable Press



***“What Uber is to the traditional taxi system,
Compass is to the real estate network.”***

CNBC, February 2015



***“And it’s no wonder Compass has shaken things up:
As anyone who’s ever tried to rent or buy property
in New York knows, the experience is loaded with
pain points—exactly the type of stuff that turns
mere ideas into thriving startups.”***

Fast Company, June 2015



***“Compass has already shaken up the real estate
industry in New York and DC. It recently raised
another \$50 million to expand all over the US.”***

Business Insider, September 2015

An Innovative Business Model Supported by Influential Investors

Venture Capital



Real Estate



13 Top Investors
in Real Estate

Strategic Investors



Ken Chenault
CEO: American
Express

Marc Benioff
CEO: Salesforce

High-Net-Worth
Private Investors
(\$40 Billion in Net Worth)

Compass has already raised **\$210 million** in funding.