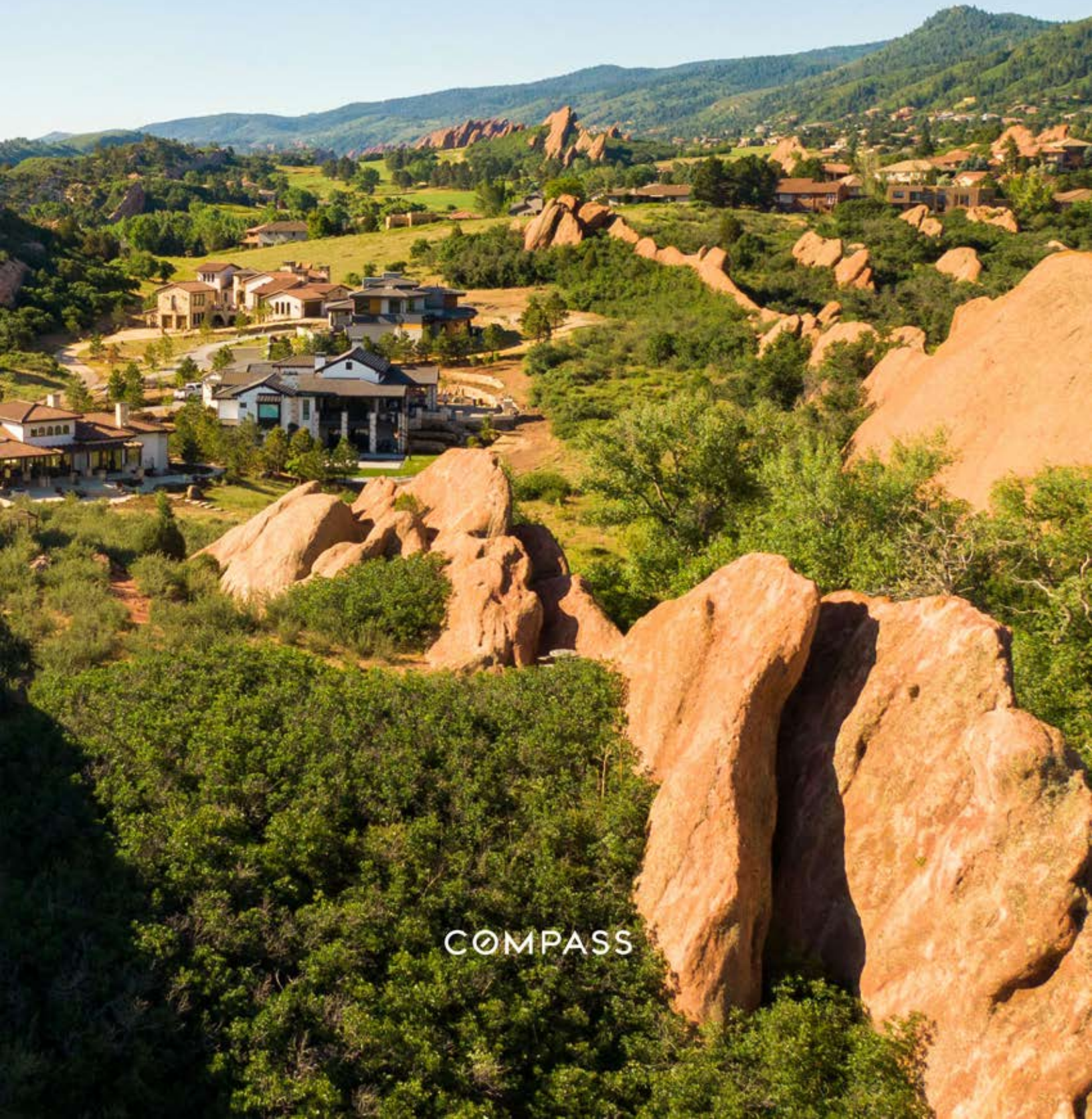




SCHOSSOW GROUP

Ravenna Real Estate Update 2020 Year in Review

PRESENTED BY THE SCHOSSOW GROUP



COMPASS

Hello neighbors and friends,

The past year certainly brought changes to nearly every aspect of our lives. Through it all, Ravenna—and the Denver real estate market in general—continues to surge ahead as we head into 2021. Both home sales and custom building sites at Ravenna are at the highest sales rate and volume since I first began at Ravenna 15 years ago. Sold prices on custom building sites have enjoyed notable appreciation in the last year.

The pandemic of 2020 has accelerated a trend and changing demographic including buyers moving away from the city and coming into Colorado from out of state. What we've seen in the market is also a growing demand for in-home amenities such as home offices, both indoor and outdoor living spaces, and home entertainment such as theaters, golf simulators and more. The desire to "get away" positions our community as well as any in the local market as our desirability and lifestyle creates demand from all over the area and country.

That demand, however, results in a lack of inventory—both at Ravenna and in Colorado. As many spec homes are at or near completion here, the building cycle cannot keep up with demand and we see 2021 perhaps the "year of the resale" at Ravenna for buyers looking to call the community home. If you are curious about your home's value or have any questions about real estate, we stand ready to assist!

We value your friendship, community and trust in us with your real estate decisions. Here's to a terrific year ahead!
Dale



The Schossow Group is the preeminent real estate team at Ravenna, with relationships, knowledge and sales unsurpassed in the industry. Dale and Nick have been the leaders in all home sales at Ravenna from its inception to today, and are fortunate to have assisted with over 90% of transactions of all home sales at Ravenna since 2005. Both are members of the Club, and Dale makes his home in Ravenna.

Call Dale at 303.919.7176 or Nick at 303.903.2345.



2020 Facts & Figures

HOMES AT RAVENNA

Total Homes Sold in 2020: 28	Total Occupied Homes at Ravenna: 129
Average Sales Price: \$1,919,868	Homes Under Construction: 15 (3 available)
Total Sales Volume: \$53,756,315	



HOMESITES AT RAVENNA

Total Lots Sold in 2020: 20	Total Sales Volume: \$9,288,000
Average Sales Price: \$464,400	Total Homesites Remaining: 45

Statistics and information provided by public records.

We are proud to work with several of the top builders in Colorado in our shared commitment to bring the finest quality homes to Ravenna.



Dublin Development combines new design trends with a multi-disciplinary approach to space-making in the luxury home market throughout Metro Denver including Washington Park, Bonnie Brae, BackCountry, Solterra, Ravenna and more. Recent homes at Ravenna listed by the Schossow Group include 7932 Raphael Lane (sold) and 7876 Raphael Lane (under contract).



Blue Sky Custom Homes is a family-owned, residential, general contracting company providing design-build consulting services and construction management to the Denver metro area, including several homes in Ravenna. Recent projects include 7270 Raphael Lane (currently under contract).



Based in Littleton, **Jacob Custom Homes** builds exceptional homes with a personal approach from initial design through to the finished product. A featured recent home in Ravenna is 7923 Galileo Way (sold).



Sterling Custom Homes is the builder of multiple extraordinary homes in Ravenna, with a unique and distinctive style combined with personal customization to create exceptional homes. Recent homes sold by the Schossow Group include 7822 Raphael Lane and 10655 Leonardo Place.



Homes from **Workshop Estates** feature a signature aesthetic incorporating custom design elements manufactured in Denver. Their full-service design and construction firm highlights raw materials such as steel, wood and concrete expertly displayed throughout the home structure, countertops, vanities, floating staircases and more. Recently listed by the Schossow Group are 7716 Dante Drive (available) and 7855 Galileo Way (sold).



Platinum Homes, specializing in south Metro Denver, focuses on energy-efficient homes and personal attention throughout the process. Embracing state-of-the-art building and energy saving construction technologies, Platinum has built several beautiful homes throughout Ravenna including 8187 Raphael Lane, recently sold by the Schossow Group.

To browse all currently available homes, visit [SchossowGroup.com](https://www.SchossowGroup.com)



With over 80 years of combined experience in Denver's luxury real estate market, The Schossow Group is one of Denver's top-producing real-estate teams, **including 30 homes and homesites sold at Ravenna in 2020 alone**. The team moved their brokerage operations to Compass—the fastest-growing real estate company in the nation—who locally recently surpassed LIV Sotheby's as the number one brokerage in Denver in both market share and sales volume year to date. Compass has revolutionized the real estate industry with top talent, technology and proprietary platforms that are ultimately bringing more value, efficiency and expertise to home buyers and sellers.

The Schossow Group prides themselves on their combined experience, knowledge, and always work to demonstrate their integrity and honesty...that is their mission...and is essential to their success. Together, the group complements one another's strengths and talents, providing each client with superior service and successful outcomes in the home buying, building, and selling process throughout the greater Denver Metro area. If you are interested in knowing any aspects of buying or selling at Ravenna or anyone in Metro Denver, our team stands ready to assist.



Learn more about the team:

Web: SchossowGroup.com

Email: schossowgroup@compass.com

Phone: 303.919.7176

"Working with The Schossow Group is like working with a five-star concierge service where all of a client's attendant needs are met. For us, our real estate needs were centered around finding the right lot, the right builder, and the right architect to guide us through new home construction. Dale Schossow was instrumental with each of those important decisions. Beyond our real estate needs, The Schossow Group provided information about the Homeowners Association, The Club at Ravenna, community development, and a host of other matters consequence to us. Because of the interaction with The Schossow Group, we have been both professionally and respectfully treated. Not only will we recommend their services to others, we have also awarded The Schossow Group our highly coveted Five Star Designation for full scope of services they provide. Yes! We will use The Schossow Group for any further real estate needs. They are the best!
— G and K

Pictured from left to right: Bill Airy, Denise Camacho, Molly Petrelli, Dale Schossow, April Stahl, Nick Schossow