

NORTH SHORE

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**TOP PRODUCER:**  
**MISSY  
JERFITA  
COMPASS**

A Realtor Who Guides  
Clients to The Finish Line

Legacy of Legends:  
**Renee Devedjian**

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Rising Star:  
**Sarah Dwyer**

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Partner Spotlight:  
**Jamie Dunsing**

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Feature Agent:  
**Marla and Matthew Schneider  
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## ▶▶ top producer

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# MISSY JERFITA, COMPASS



## A REALTOR® Who Guides Clients to The Finish Line

When it comes to buying and selling a home, there is a feeling of safety and security when working with a team that knows the route within their market. By choosing to work with Missy Jerfita and her team, you choose to work with specialists focused on helping clients get to the finish line. Missy is known for never cutting corners, always putting clients before the sale, giving excellent client care, being hard-working, and being someone that you can always count on!

The finish line is where clients are fully happy and satisfied with a completed transaction of buying or selling. Even during the pandemic, Missy has stepped up to help clients feel safe walking through a territory that seems "uncertain" due to our current world. "We can help them navigate this complex transaction while keeping their family safe," said Missy. Her expertise has led her to have a well-known reputation within the North Shore. She believes, "We need to keep evolving with the changing real estate times. We need to bring value to our customers."

Missy was born in Chicago and raised in the northwest suburbs. After receiving her degree in Communication Studies from the University of Kansas, she started her career in marketing. "I knew fairly quickly I didn't want a traditional job," said Missy. She moved into becoming an actress full-time for the next 10 years. Her acting career brought her to be in commercials, print ads, industrial videos, and even having the opportunity to travel around the country representing Subaru. "Auditioning for jobs was very tough and humbling. This definitely made me comfortable with the word 'no', so transitioning into real estate was a bit easy," said Missy.

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and hanging out with our friends,” said Missy. When she is not working or hanging out in her happy place (Lake Geneva, IL), she enjoys biking and taking walks with her dog named Koty. Her passion for family is evident and she has worked hard to create a balance between family and work that she enjoys.

Missy has found that wherever life has taken her, she can always help her clients sell or buy their dream home. Life throws many curveballs, but for Missy, she has taken each challenge as an opportunity to grow, refocus, and do what it takes to succeed within her goals. “After losing my Dad, I began to realize that you don’t know what life holds. This taught me to be independent and self-sufficient in life,” she said.

Honest, hard-working, caring, and genuine just begin to scratch the surface of all that Missy Jerfita brings to the journey any person will experience when working with her. If you are looking at the map for buying or selling a home, Missy Jerfita is sure to get you to the finish line safely and happily. Her expertise and list of qualifications have brought her to be the guide all her clients are thankful to have!



After finding having a family and being an actress at the same time was challenging,

Missy decided it was time for a new chapter. She decided to follow in her mother's footsteps, and in July of 2003, she received her real estate license. "After selling 10 million dollars of real estate my first full year, I started a team. I started with a part-time assistant and grew to a five-person team," said Missy. With 17 years of experience, Missy has received many awards, including recently being recognized as Cook County's Top 20 Agents for November

2020. She has also been the Top Agent on the North Shore for the last 15 years.

Her passion to serve her clients has poured over into how she gives back to the community.

She is on the board of Youth Services of Glenview/Northbrook, she started the Key to Success Scholarship for Glenbrook South High School, and she also has acquired a moving truck that is free for all her clients. Missy says, "The truck is often used by charitable organizations for food drives and/or during the holidays."

Missy is married to her husband, Tony. Together, they have two college-age sons, Tony and Jack. "We

love spending time in Lake Geneva, boating, taking walks along the lake path, grilling



