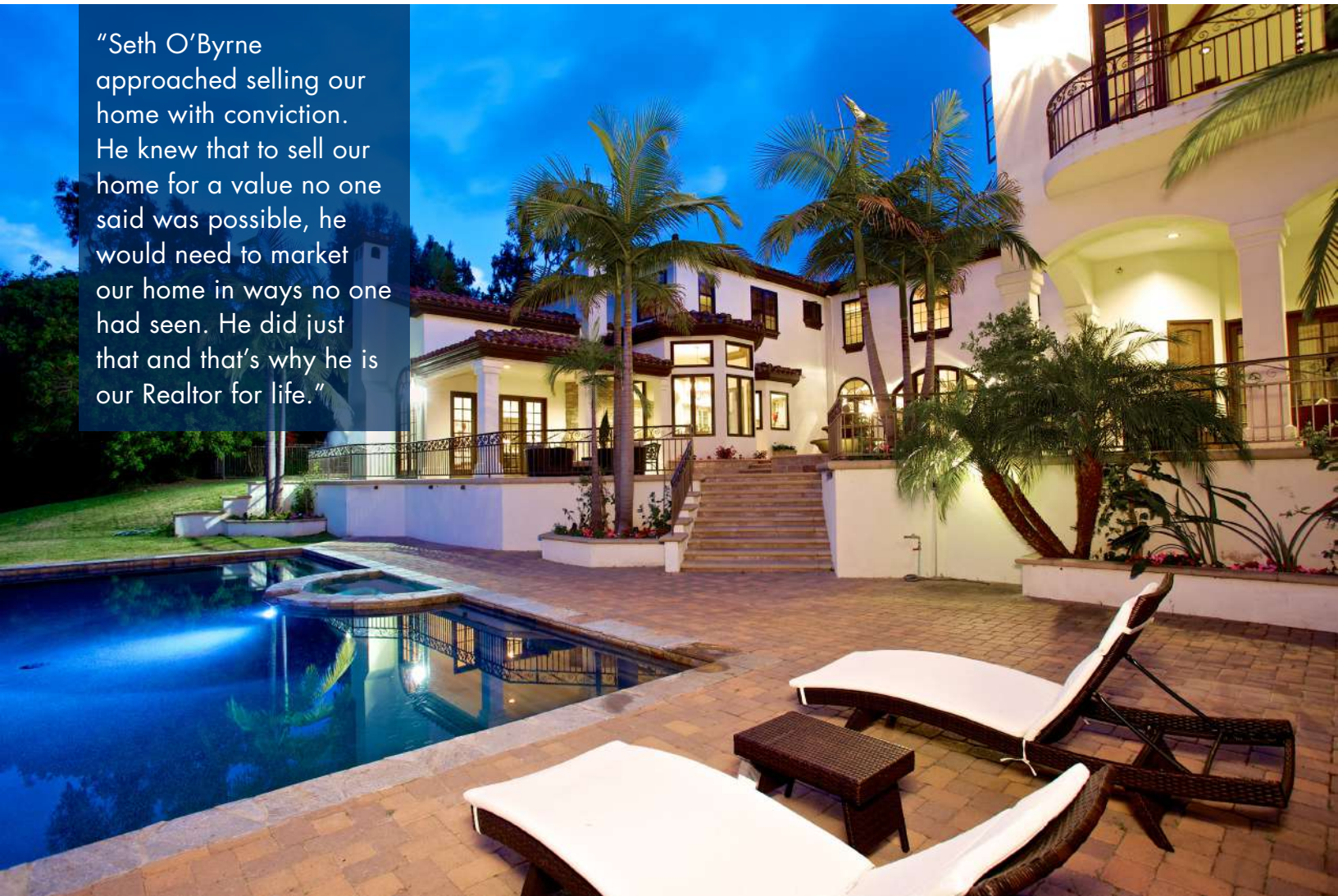


O'BYRNE TEAM

Pacific | Sotheby's
INTERNATIONAL REALTY

"Seth O'Byrne approached selling our home with conviction. He knew that to sell our home for a value no one said was possible, he would need to market our home in ways no one had seen. He did just that and that's why he is our Realtor for life."

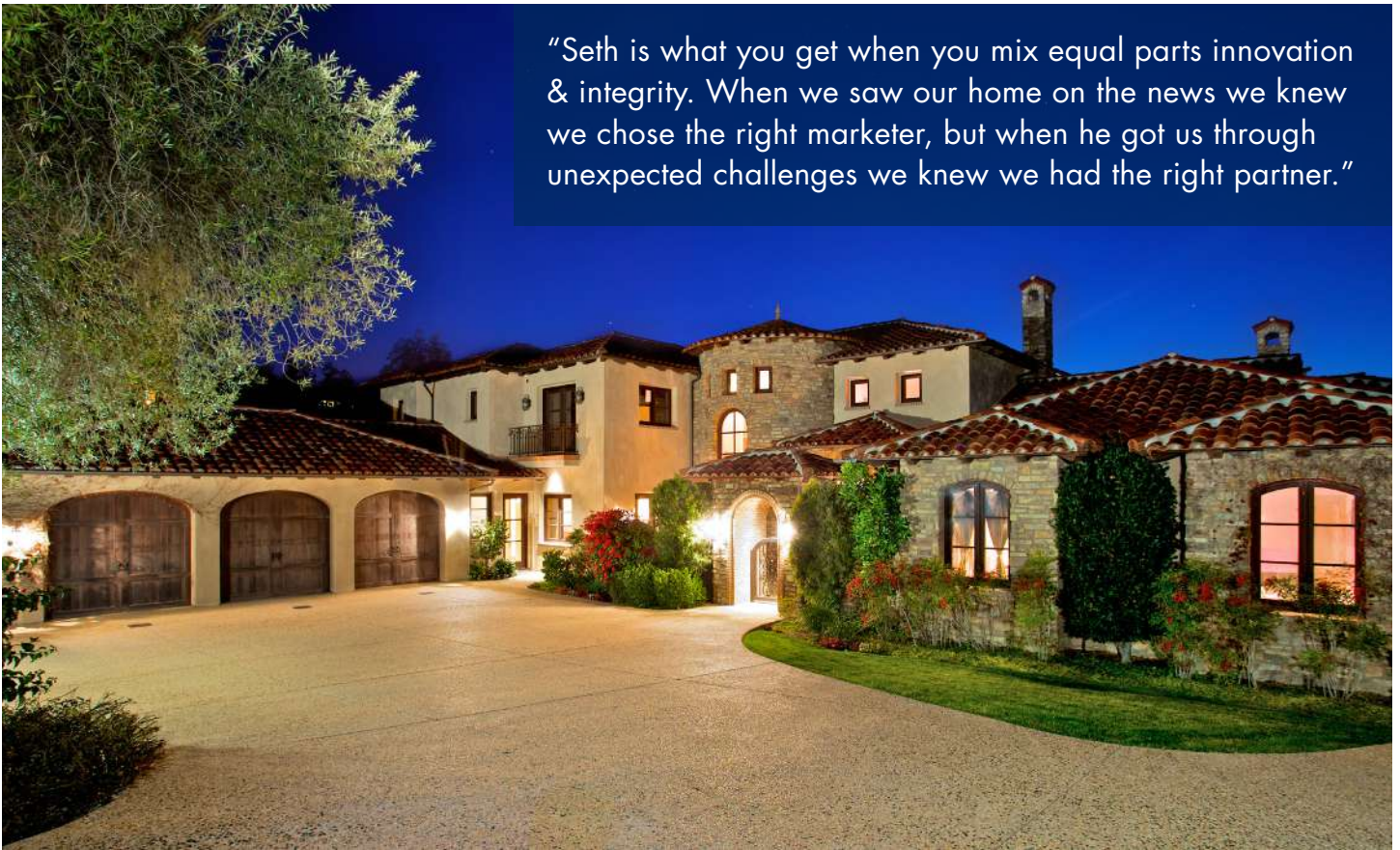


16652 AVENIDA MOLINO VIEJO – RANCHO SANTA FE \$3,500,000 SOLD 2014

ABOUT YOUR TEAM

#1 TEAM WITH PACIFIC SOTHEBY'S INTERNATIONAL REALTY FOR UNITS SOLD 2014, 2015 & 2016

\$87 MILLION SOLD IN 2016



"Seth is what you get when you mix equal parts innovation & integrity. When we saw our home on the news we knew we chose the right marketer, but when he got us through unexpected challenges we knew we had the right partner."

8018 CAMINO DE ARRIBA – RANCHO SANTA FE, \$3,495,000 SOLD 2015



Seth O'Byrne

Licensed Realtor

Cal BRE# 01463479

Seth O'Byrne is San Diego's real estate power house who has built in less than 12 years, a highly

recognized team brand having employed over a dozen advisors and brokering nearly 1000 real estate transactions in San Diego. As the head of the O'Byrne Team whose home office is Pacific Sotheby's International Realty, Seth O'Byrne has created a full service real estate selling and buying experience. Forecasted to break a billion dollars in San Diego real estate sold in the next few years, Seth and his Team have grown into a local go to for all things real estate. Growth, volume, and experience have consistently placed the O'Byrne Team among the top professionals in the real estate industry. In fact, in 2013 Seth & his Team were ranked #1 with Pacific Sotheby's International Realty by number of transactions closed and in 2014 Seth ranked in the Top 50 Brokers in all of San Diego. Despite all this experience, sales volume, accolades, and success the O'Byrne Team still provides personalized service, is tremendously customer service oriented, and are absolutely

dedicated to their San Diego buyers and sellers. You are not just another real estate transaction to Seth and his Team, you are a client for life.

Throughout his career, Seth O'Byrne has been successful in many diverse aspects of real estate and has worked for urban developers, city planners, residential, and commercial brokers and lenders. He understands commercial property management and at one time worked for San Diego's largest apartment brokerage. You just don't get experience like Seth's wrapped up all in one package; he understands the San Diego real estate market inside and out.

Seth O'Byrne and his Team are trusted advisers and Realtors for a diverse mixture of San Diego buyers and sellers. Seeing a huge shift in the Southern California market, the O'Byrne Team changed with the times and moved to the globally recognized brokerage, Pacific Sotheby's International Realty. Under the Pacific Sotheby's brand, the O'Byrne Team has the exclusive ability to market their listings to an affluent and international audience. Leveraging that opportunity, Seth has become known for what has been considered by some the most innovative real estate marketing in the country. The magic is not just about Seth or his team though, it is the symbiosis of innovated marketing at the agent level and Sotheby's being

market leaders globally and locally. In fact in some markets, like Rancho Santa Fe, Sotheby's is the number one company with the largest share of the market. La Jolla, Coronado, Del Mar & Mission Hills are also markets Sotheby's is so dominant in, that nearly every single transaction has one side being represented by the brand.

The O'Byrne Team has been built over the past dozen years with a main goal in mind; to provide excellent service, robust marketing that moves the needle & a synergy of expertise across the entire county. When interviewed by CBS News this year Seth was asked why he invests so heavily in his services and property marketing campaigns he said, "We feel a responsibility to be part of San Diego's growth. Showing the beauty of not only our city but the gorgeous real estate in it has become our political campaign. We are not just here to sell homes, we are here to move prices to where they deserve to be and bring positive investment in our real estate from every corner of the world." This may sound like high talk from your local Realtor, however the O'Byrne Team was built on dreaming large. Said Seth; "We know our clients have spent years investing in their homes, and it is out of respect that we bring the same level of dedication and energy to our marketing!" ■



"Stephanie is an amazingly energetic realtor. I really never had to do much, as she took care of all of the details for me. Stephanie communicated with my contractor and made sure everything was taken care of — so well in fact that the house sold within 4 days!"

5995 DEL MAR MESA – DEL MAR MESA \$2,355,000 SOLD 2014



Stephanie Jezek

Licensed Realtor
Cal BRE# 01770374

Stephanie is a licensed California Real Estate professional. She has over ten years experience in

the Real Estate Industry including investment, development and residential sales. After receiving her Bachelor of Science in Business Management from the University of Central Florida, Stephanie moved to San Diego, California where she began her real estate career. Initially mastering her work in the title industry, Stephanie later became a Realtor for the largest foreclosure team in San Diego, where she quickly became the top agent, leading the way in closing the most bank owned properties and short sales on her team.

Stephanie continued her high performing career in real estate transactions by joining Pacific Sotheby's International Realty with Seth O'Byrne's team, one of the most successful real estate teams for growth, volume and experience in Southern California.

Stephanie prides herself in providing exceptional service for all her clients' unique needs. Stephanie is a sophisticated negotiator who has the essential skills to help her clients prosper from the best results from their real estate transaction. In addition to her connections, market knowledge and expertise, Stephanie exhibits a positive, motivated attitude without ever losing sight of her clients' best interests in successfully achieving their real estate transaction. Stephanie measures her success not just in the amount of transactions, but the fact that each one is a reference customer.

Stephanie has the communication skills and the ability to recognize the challenges of all the parties involved with each transaction. She works well under pressure, maintaining perspective, and her confidence in the transaction help assure the navigation through any real estate transaction. Her commitment to helping home owners achieve their goals, and supporting them throughout the entire process, has helped Stephanie excel in the real estate business. She has a client-for-life business philosophy, and takes great pride consistently exceeding the expectations of her clients.

Stephanie lives in the Bay Park area of San Diego and enjoys yoga, hiking, tennis, scuba-diving and most things that involve being outdoors. She also enjoys traveling and exploring different restaurants and cuisines in San Diego. ■

"Mia — you were amazing!! Buying a home is a complicated transaction. Thank you so much for helping us! We couldn't have done it without you!"



3363 RIVIERA DRIVE – CROWN POINT WATERFRONT \$2,540,000 SOLD 2014



Debbie Keckeisen

Licensed Realtor
Cal BRE# 01869247

Debbie Keckeisen specializes in luxury real estate and exclusive representation of entrepreneurs, corporate leaders, physicians, and investors throughout San Diego. With 13 years of industry experience, Debbie is one of the most productive, effective and dedicated real estate agents in San Diego. Before transitioning into real estate sales, she was a top producing loan officer. "My background in lending has proven very useful," says Debbie. "It has given me a strong foundation and a unique understanding of the many facets of the buying and selling process. You can count on me to help you successfully navigate your home sale or purchase and to provide you with the insights you need so you can make the best, most informed decisions." In 2015 Debbie joined The O'Byrne Team at Pacific Sotheby's International Realty — one of the most successful real estate teams recognized nationally for growth and volume. ■



Mia Tidwell

Licensed Realtor
Cal BRE #02014872

Mia Tidwell is a San Diego CA real estate agent, bringing a decade of experience in negotiation and communication to her clients. She is an expert at connecting with others, identifying needs, and going the extra mile. Through a proven track record, she has built her reputation as a go-getter and problem-solver.

Her inspiration for a career in real estate comes from a deep desire to help her clients fall in love with where they live.

The process of closing one chapter of your life to enter another can be daunting and complex. But with Mia, you're in good hands.

When you work with Mia Tidwell, you get more than an agent. You get a world-class professional on your team that listens to you and understands your needs. She will help you navigate the emotions of buying or selling a home and guide you to the best outcome going above and beyond to provide you the support you need ■

"Keke is thorough, available and always pleasant. We enthusiastically recommend Keke to anyone looking for a home. This is not a stress free process so minimize the stress with a competent and energetic agent."



2636-53 OCEAN FRONT WALK — MISSION BEACH \$5,075,000 SOLD 2015



Keke Jones

Licensed Realtor
Cal BRE# 01499110

Born and raised in Maui, Hawaii, Keke moved to San Diego in 2004 and has been a licensed realtor since 2005. It was easy for her to fall in love with the unique mix of beach and city life

San Diego offers.

Starting her career in the financial sector processing and originating loans gave her a valuable insight into the home loan process. As a full time realtor, she specializes in working with buyers and sellers throughout San Diego. She pledges to continually exceed expectations through an unwavering commitment to honesty, integrity, knowledge, and innovation.

Proud to be a 9-time winner of San Diego Magazine's Five Star Real Estate Agent award! ■



Frank Glaser

Marketing Director

A native San Diegan, Frank loves everything the Southern Californian lifestyle has to offer. After attending Clairemont High, he went on to major in Telecommunications and Film at San Diego State University. While at college, Frank worked as a Computer Production Artist at American Film Technologies producing color overlay for Disney animation and major motion pictures such as Frank Capra's "It's a Wonderful Life." After college, Frank began his career in advertising and marketing working at the San Diego Reader, eventually becoming Art Director of the newspaper. In 2012, Frank joined Seth's team as Marketing Director.

Frank currently lives in Otay Ranch, Chula Vista with his wife, Randi, and son, Taylor. He enjoys art, composing music, photography and spending time with his family. ■

"When Seth helped us move to Rancho Pacifica, we knew we needed to have him sell our home Downtown for top dollar. His team was an integral part of our success and every time I come home I think about how he made that possible for us."



ISLAND PENTHOUSE – EAST VILLAGE \$945,000 SOLD 2013



Alina Mendoza

Licensed Realtor
Cal BRE #01820197

Alina Mendoza, a native San Diegan is living her dream in the city she has always loved. Being away from San Diego during her formative years in the small town of Pagosa Springs, Colorado only increased her desire to be back in San Diego some day. In 2005, Alina made it back to America's Finest City and was ready to get to work.

Hired within days at one of the top real estate teams in the nation, Alina completely immersed herself in the San Diego real estate market. Within three years she had gained valuable experience as a transaction coordinator, and listing/marketing specialist.

In 2008, Alina became a licensed Realtor and since then has assisted numerous first time buyers, seasoned investors and distressed homeowners.

In April, 2012, Alina was invited to join the O'Byrne Team. Her skills and experience have become a perfect fit and insure that our client's specific needs and wants are met and exceeded. With her stellar client satisfaction ratings, Alina also creates a seamless sales experience and makes buying a property a great experience. ■



Jodette Goebel

Transaction Coordinator
Licensed Realtor
Cal BRE# 01930542

Jodette Goebel is a dynamic and enthusiastic member of the O'Byrne Team. Her personality and focus are what make her such a success and it is her life experience that has given her perspective.

Jodette is a native San Diegan who grew up in the picturesque community of Point Loma. After graduating from University of San Diego High School, she moved on to Texas where she received her Bachelors of Science degree at Texas Christian University School of Fine Arts and Communication with a degree in Marketing and Journalism.

Her compassion for others and her drive to be involved in local real estate are what make her an incredible asset to Seth and his team. Jodette serves as a licensed agent, transaction and client care coordinator.

Jodette is very active in her Portuguese community and volunteers with Autism Tree Project Foundation. She enjoys spending time with her husband Matt and her son Jaegar, Yoga, singing and hosting events at her San Diego home. ■

RECENT LUXURY SALES



8076 Entrada De Luz E
San Diego, CA
\$3,750,000



1220 1st #304
Coronado, CA
\$2,110,000



4421 Hill Street
San Diego, CA
\$2,285,000



1510 Maria Place
Coronado, CA
\$3,050,000



8018 Camino De Arriba
Rancho Santa Fe, CA
\$3,250,000



230 Jacob Lane
Encinitas, CA
\$1,300,000

RECENT LUXURY SALES



527 S. Sierra Avenue #177
Solana Beach, CA
\$950,000



1199 Pacific Highway
San Diego, CA
\$865,000



16652 Avenida Molino Viejo
Rancho Santa Fe, CA
\$3,500,000



5995 Del Mar Mesa
San Diego, CA
\$2,355,000



3363 Riviera
San Diego, CA
\$2,540,000



5403 Waverly
La Jolla, CA
\$1,890,000

MARKETING CHECKLIST

WEEK 1 OF LISTING

- Place Home on MLS and Syndicate Listing through CREST
- Place Home Listing as Featured Property on Team Website
- Schedule Broker Caravan *optional
- Schedule Open House & Agent Coverage *optional
- Create Flyer for Printing (1 or 2 sided)
- Set up and send out Mondo Flyers Email Marketing to 2,000 licensed brokers in California
- Print Flyers
- Deliver Flyers to Property

WEEK 2 OF LISTING

- Broker Open House Pitch & Caravan *optional
- Open House over 2nd or 3rd weekend *optional
- Zillow Online Views Report Sent to Seller
- Sotheby's Backend Views Report
- Provide Monday Showing Feedback
- Private Sotheby's High End Broker (Global email 5,000 global brokers) (Vertical Response) *optional
- Constant Contact, SOI Team Email (6,000 colleagues & clients) (Constant Contact) * optional
- Determine TV, Radio & Print Schedule *optional

WEEK 3 OF LISTING

- Provide Monday Showing Feedback
- Provide clients with updated marketing analysis, new sales & comps. Reexamine marketing strategy and pricing given real-time market data collected
- Using real-time feedback reexamine staging and property improvements
- Deliver Listing Photo Book to Home
- Email Top 50 Brokers in zip code according to MLS sold data with listing and invitation for private viewing *optional
- Begin scheduling TV, Radio & print additional marketing *optional
- Zillow online Views report sent to seller
- Sotheby's Backend Views Report
- Mondo Flyers email open rate and response analysis
- Private Sotheby's email open rate and response analysis *optional
- Constant Contact email open rate and response analysis *optional

WEEK 4 OF LISTING

- Provide Monday Showing Feedback
- Provide clients with updated marketing analysis, new sales & comps
- Reexamine marketing strategy and pricing given real-time market data
- Using real-time feedback reexamine staging and property improvements
- Deliver Listing Photo Book at home
- Begin Filming Property Video *optional
- Film local TV spot *optional
- Local Radio Pitch of Listing *optional
- Send out proof and place home in DREAM Homes *optional
- Zillow online Views report sent to seller
- Sotheby's Backend Views Report

SIGNATURE SERVICES



CLOUD DOCS

Using Cloud-based computing, the O'Byrne Team makes home buying paperless with a custom suite of technologies for generating documents, signing contracts and sharing checklists. With your smart phone, you have all you need for your home sale. Go enjoy your life and experience the O'Byrne Team and technology working exclusively for you. Prefer the more traditional approach? The O'Byrne Team also provides first-class customized service including: couriers, fax and in-office or in-home document signing.



FEEDBACK 360°

Stress in real estate transactions comes from a mismatch of client expectations and reality. With the O'Byrne Team Feedback 360°, stress is eliminated by providing, real-time, usable feedback throughout the entire real estate transaction keeping everything transparent. Feedback 360° allows clients to know exactly what to expect when buying or selling a home with systematic daily updates. All parties share the same checklists and use Salesforce software to access complete feedback on where the process is at any moment. The goal is, with Feedback 360°, clients will never ask "what happens next?" again.



LISTING CONCIERGE

As a seller, you shoulder many responsibilities and handle several moving parts, from receiving contractor bids for needed repairs, to coordinating home stagers, landscapers, photographers and termite companies. In addition, if your home is tenant occupied, there is extra work handling the property management company and tenants to have work completed usually on a very tight timeline. Enter the O'Byrne Team Listing Concierge. Now, you have hands-free selling, facilitated by the O'Byrne team and designed specifically for busy homeowners who really need full service.

The O'Byrne Team Listing Concierge provides clients freedom from the minutia of selling a home. Just sign and approve from the comfort of your home. All those time intensive tasks can be done hands free. Each listing is assigned a personal concierge who is available for visits to your home for contractor meets, coordinating services and even checking on pets and home security. For hands free, worry-free selling, the only number you will need to remember is the O'Byrne Team's.



GENIUS MARKETING

Marketing in real estate has never been used to its full potential. For that reason, the O'Byrne Team has identified proven, successful methods using demographics and psychographics of your potential homebuyer that put your marketing dollars to work successfully. Focused on your perfect buyer, they target all aspects of marketing your property to that buyer; including staging, photography, video and advertising outlets. Depending upon your target buyer stats, the O'Byrne team uses video, print, social media, email marketing or a mix of mediums. Our systematic, intentional advertising tells a story about your home and reaches the right homebuyers at a more visceral level. The O'Byrne Team calls this process Genius Marketing. From TV to radio, periodical to newspaper; the O'Byrne Team is taking traditional mediums and cross-pollinating this advertising with on-trend social media and mobile marketing promotions. Our process ensures that not only will we find your home's buyer, we will build the highest value for your home possible. Genius.



Q-METRICS

For celebrity a Q Score is a metric that identifies familiarity and appeal. This is exactly what the O'Byrne Team does by making homes they list famous in their neighborhood, community, city or even internationally. To create an upper hand for clients, and an irresistible buzz around its properties, the O'Byrne Team realized that using and re-purposing TV, Radio and other major media outlets creates celebrity status for some homes. The O'Byrne Team now crafts and monitors "buzz" on their top hot properties. Homes are regularly featured in the Wall Street Journal, San Diego Union Tribune, Channel 6 News or showcased in the pages of Architectural Digest. See what fame can do for your home using Q-Metrics.



AERIAL VIP

Aerial VIP, an O'Byrne Team signature service, offers viewings of San Diego County via helicopter allowing clients an immediate understanding of the unique offerings in San Diego Real Estate. Flying high above San Diego using state of the art GPS systems allows the O'Byrne Team to pinpoint specific properties or areas and provide you a unique perspective and intimate knowledge of slope lines, view corridors, construction opportunities and untapped land. Aerial VIP puts San Diego Real Estate truly into perspective for their clients.



CBS NEWS STORY ON AERIAL VIP: HELICOPTER HOME VIEWINGS

BEHIND THE SCENES



PROMOTING HIS LISTINGS ON CHANNEL 4SD



SETH & TEAM PROMOTING THEIR NEW CONSTRUCTION PROJECTS



INTERVIEWING HOMEOWNERS FOR PROPERTY VIDEO ON THE OCEANFRONT

BEHIND THE SCENES



SETH DIRECTING A VIDEO/PHOTO SHOOT OF BAYFRONT LISTING



PHOTOGRAPHER BRENT HAYWOOD'S UNIQUE PERSPECTIVE



SETH DIRECTING CREW & ACTORS ON RECENT PROPERTY VIDEO SHOOT



SHOOTING "HOT PROPERTIES" WITH SAN DIEGO 6 NEWS REPORTER JOHN CARROLL AT ARCHITECTURALLY SIGNIFICANT CORONADO CAYS HOME



To view more LinkedIn

recommendations, please visit:

<http://www.linkedin.com/in/>

sethbyrne

RECOMMENDATIONS

"Seth is a tireless and innovative professional. He is without peer in his knowledge of the San Diego real estate market. Seth has an incredibly strong work ethic and this allows he and his team to achieve strong results for their clients. I would recommend Seth to my family and friends searching for real estate in the San Diego area."

— Kevin L.

"My girlfriend and I actually fired our first real estate agent due to her poor communication skills and lack of market knowledge. We hired Seth and regret not doing it sooner. He goes above and beyond to make sure you are satisfied as a home buyer and I highly recommend him as an agent to anyone who appreciates quality service."

— Hays P.

"I met Seth while looking for a house. He was very professional yet very personable and easy to work with."

— Elena K.

If you're looking for a new home anywhere in San Diego, Seth is your man! And if you're looking outside SD, I'm sure he knows someone who does. I can't say enough nice things about him and how serious he takes his work. He really took the stress out of home buying."

— Scott Edwin B.

"Seth did an excellent job assisting us with the home buying process. With Seth's help we beat out three other similar bids! I believe it was because of Seth's hard work and creativity that we got the condo that we wanted. I would highly recommend him to anyone looking for a home in San Diego!"

— Jacob H.

"Seth listened and put my needs first. He was patient and will to go the extra mile to make sure we found the right place for me. We did. Since then he has been available and super supportive."

— Lacher, R

"One thing about Seth is that he is very, very passionate about what he does. Whether he is working with a first time buyer or repeat client, he wants to make them extremely happy and comfortable with their purchase. His enthusiasm is contagious, his knowledge is excellent, and he is a pleasure to work with."

— Lacey W.

"Seth has been great to work with and his attention to detail and his ability to put his clients first make him a fantastic agent. I will continue to do business with Seth for years to come."

— Josh B.



To view my 5-star Yelp

testimonials, please visit:

[www.yelp.com/biz/seth-o-](http://www.yelp.com/biz/seth-o-byrne-san-diego-2)

[byrne-san-diego-2](#)

TESTIMONIALS

"I have been extremely impressed with how dedicated, committed, and knowledgeable Seth has been with helping me find the perfect house. He always shows up with a big smile on his face and full of knowledge and willingness to help. He is very easy to get a hold of and his lightning fast response time made him a dream to work with."

— Rachel R.

"Seth is awesome. He is very easy to talk to and always available to help answer any questions. Buying a home is an important decision and Seth is an expert in San Diego real estate."

— John T.

"Hands down the best agent in town. Seth O'Byrne and his Team are true San Diego experts. It's easy to see that Seth loves living in San Diego, and he wants nothing but the best for his clients. Seth is fantastic at what he does and I recommend him to anybody in the SD market... and beyond. Cheers Seth!!"

— Brian S.

"We recently decided to buy a house, and as newcomers to San Diego and the US in general and furthermore as 1st time buyers we needed a fair bit of introduction to the housing market. Seth and his coworker Jon took a couple of hours out of their schedule to go through it all, during which we did not feel any pressure on buying anything, which was very nice!"

— Carsten H.

"Seth and his team of real estate agents have been a pleasure to work with. Highly professional, great attitude, and very knowledgeable when it comes to the San Diego market. Highly recommended if you're buying or selling a home in Rancho Santa Fe or anywhere else in San Diego."

— Philip B.

"Seth recently sold our North Park condo and the entire process was great. Seth was very knowledgeable of the San Diego real estate market and offered very helpful guidance throughout the process. He was always very prompt in responding to us and was good at keeping us updated."

— Tiffany R.

"I've had the pleasure of working with Seth on two transactions during the past year. Each time he was very professional and showed a lot of character. I recommend Seth as a person and a professional. You'll always be glad he's on your side. Thanks Seth! Let's do it again soon..."

— Brandon K.

"Seth O'Byrne and his team were absolutely FANTASTIC through-out our home search in Carmel Valley! He and his team were diligent in helping us find exactly what we were looking for, making sure all of the boxes were ticked, and demonstrating such patience during the whole searching/buying/closing experience."

— Mary Jo G.

DREAM HOMES MAGAZINE

ADVERTISING



dreamhomesmagazine.com | web #180707

Panoramic Forever Views

LA JOLLA, CALIFORNIA

The extraordinary ocean views from the village of La Jolla past the cliffs at Torrey Pines can be seen from every room in this exceptional home. The family kitchen with sit down granite counters and fireplace is adjacent to the great room concept dining and living room. 6BR/6BA including wonderful master suite that would make a great view retreat. The lower level has a huge bonus room area with fireplace that can accommodate many recreational activities or would make a splendid setting for an in home business. The outdoor spaces including pool set on a generous deck is augmented by huge patio area that is not expected in a hillside home. Wonderful new feeling home, at an incredible location. Motivated Seller.

\$5,500,000



SETH O'BYRNE
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Pacific | Sotheby's
INTERNATIONAL REALTY
PacificSothebysRealty.com

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DREAM HOMES MAGAZINE

ADVERTISING



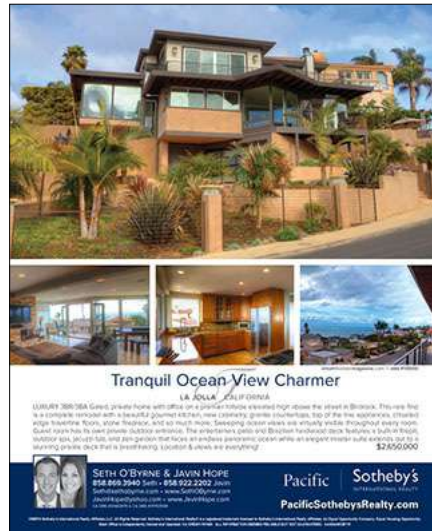
Panoramic Forever Views
LA JOLLA, CALIFORNIA

The extraordinary ocean views from the village of La Jolla and the city of San Diego can be seen from every room in this exceptional home. The family kitchen with island granite counters and fireplace is adjacent to the great open concept dining and living rooms. 6000 sq ft including wonderful master suite that includes a great new retreat. The lower level has a large bonus room area with fireplace that can accommodate many recreational activities or would make a splendid setting for an in-home business. The outdoor options including pool set on a generous deck is augmented by huge patio area that is not connected to a hillside home. Wonderful new living home, at an incredible location. Mission Series. \$5,500,000

SETH O'BYRNE
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Pacific Sotheby's
INTERNATIONAL REALTY
PacificSothebysRealty.com

1712 Valdes, La Jolla



Tranquil Ocean-View Charming
LA JOLLA, CALIFORNIA

LUXURY 3800 sq ft Great private home with office on a private lot situated high above the street in Blotack. Private lot is a complete retreat with a beautiful groomed estate, new country green golf clubhouse, top of the line appliances, charcoal edge coastline. Room, stone fireplace, and so much more. Sweeping ocean views with infinity pool throughout every room. Guest room has its own private outdoor entrance. The proprietors' pool and Brazilian hardwood deck features a built-in hot tub, outdoor bar, jacuzzi, full, and an outdoor kitchen with an endless panoramic ocean view as an elegant master suite, but it is a stunning private deck that is breathtaking. Location is what is everything! \$2,500,000

SETH O'BYRNE & JAVIN MOSE
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sothebysrealty.com • www.sothebysrealty.com
www.javinmose.com • www.javinmose.com

Pacific Sotheby's
INTERNATIONAL REALTY
PacificSothebysRealty.com

5635 Abalone Place, La Jolla



750 Island Court
MISSION BEACH, CALIFORNIA

Gorgeous newer Mission Beach apartment with a Mission Beach design. This is the perfect opportunity to own a property. Monthly dues from the beach and downtown. This property features a Chef's kitchen with stainless steel GE appliances, elegant Euro style granite island, granite countertops and floor. This is your opportunity to see the California Dream! Don't miss out on this great opportunity! \$549,000

SETH O'BYRNE & JON ENGLE
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www.sothebysrealty.com

Pacific Sotheby's
INTERNATIONAL REALTY
PacificSothebysRealty.com

750 Island Court, Mission Beach



325 South Sierra #38
SOLANA BEACH, CALIFORNIA

Welcome to the finest Solana Beach, a truly offered Solana beach community on the sea bluff above the white sand beaches of Solana Beach. Revel in the sun-drenched walking paths when jogging through this exclusive coastal community of luxury homes and enjoy the highest facilities of this renowned 2800 sq ft home. This home features 2 car side by side underground parking, a large private patio, swimming pool, hot tub, recreation facilities and private beach access! \$650,000

SETH O'BYRNE
954-869-3940
sothebysrealty.com • www.sothebysrealty.com

Pacific Sotheby's
INTERNATIONAL REALTY
PacificSothebysRealty.com

325 South Sierra #38, Solana Beach



816 Nantasket Court
MISSION BEACH, CALIFORNIA

Gorgeous Mission Beach home with views from the beach, sea & great architecture. Mission Beach has to offer. Amongst the new interior features the new flooring, fresh paint, new kitchen cabinets & countertops, there's also a rooftop BBQ master bedroom deck to enjoy beautiful expansive bay & city views! You'll also enjoy the cozy living area fireplace & 2 separate attached garage spaces. Great 2nd home, investment or primary in the beach. 10 car deck, walking in villa ensure great beach living! \$654,500

SETH O'BYRNE
954-869-3940
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Pacific Sotheby's
INTERNATIONAL REALTY
PacificSothebysRealty.com

816 Nantasket Court, Mission Beach



321 10th Avenue #1001
SAN DIEGO, CALIFORNIA

Live in one of San Diego's most desirable buildings! - 321. This 4th floor corner unit offers modern elegance with wood flooring in the living, kitchen and dining area, granite counter tops and stainless steel appliances, upgraded custom cabinetry, a private balcony and access to the Coronado Bridge. Enjoy high rise living at its finest with 24 hour security, valet fitness center, lounge & theater room and a swimming pool/entertainment deck with views into Balboa Park and all the way out to Coronado! \$595,000

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321 10th Avenue #1001, San Diego

2015 YEAR TO DATE SALES: \$92 MILLION

9120 Gramercy #420, 92123, \$264,000	230 Jacob Lane, 92024, \$1,300,000	4034 Conrad Ave., 92117, \$530,000
12072 Royal Birkdale #D, 92128, \$415,000	1510 Maria, 92118, \$3,050,000	3786 Alabama #B105, 92104, \$96,000
724 Valley Ave., 92075, \$579,000	1220 1st Ave., 92118, \$2,125,000	845 Pyramid, 92114, \$335,000
18 Via Calandria, 92672, \$1,649,000	17288 La Brisa, 92067, \$1,470,000	4660 Alice St., 92115, \$605,000
575 6th #1206, 92101, \$625,000	4375 37th St., #2, 92105, \$185,000	355 Osborne St., 92084, \$565,000
575 6th #306, 92101, \$515,000	17921 Avenida Alozdra, 92128, \$353,000	527 S Sierra #177, 92075, \$950,000
2130 Polk St., 92104, \$470,000	3280 Holly Way, 91902, \$575,000	6460 La Jolla Scenic Dr. S, 92037, \$1,700,500
645 Front St. #911, 92101, \$729,000	4421 Hill St., 92107, \$2,285,000	13284 Tiverton Rd., 92130, \$601,000
405 Paraiso, 91977, \$325,000	2519 San Marcos, 92104, \$1,107,500	9725 Saint George St., 91977, \$356,000
800 The Mark #1908, 92101, \$900,000	7831 Inception Way, 92108, \$660,000	5950 Rancho Mission #179, 92108, \$210,000
2434 Meadow Lark, 92123, \$499,500	1750 Kettner Blvd. #117, 92101, \$539,000	7920 Dixie Lane, 92075, \$1,487,500
9263 Regents B301, 92122, \$330,000	2732 Island Ave., 92102, \$595,000	14814 Morningside Dr., 92064, \$649,000
1050 Island #619, 92101, \$390,000	4771 Lamont St., 92109, \$475,000	6331 Arms Lake Ave., 92119, \$427,000
3866 41st St., 92105, \$1,160,000	9298 Shawn Ave., 92123, \$585,000	3187 Via Alicante #153, 92037, \$419,000
3207 Meadow Lane, 91945, \$390,000	7777 Stalmer #2, 92111, \$307,700	18861 Caminito Cantilena, 92128, \$585,000
2711 Galicia Way, 92009, \$935,000	1677 Torrance, 92103, \$1,635,000	5615 Beaumont Ave., 92037, \$1,125,000
940 Van Nuys, 92109, \$1,900,000	9619 West Canyon Terrace #3, 92123, \$469,900	7613 Black Oak, 92114, \$375,000
3151 Evening Way B, 92037, \$370,000	8940 McKinley, 91941, \$720,000	687 S Coast Highway #101, 92024, \$745,000
4205 Ohio St. #101, 92104, \$325,000	8076 Entrada de Luz E, 92127, \$3,750,000	11220 Del Diablo Way, 92129, \$556,100
1498 Clearview, 92078, \$470,000	4667 Ocean #211, 92109, \$482,500	10462 Caminito Rimini, 92129, \$250,000
8611 Via Mallorca C, 92037, \$685,000	10255 Carioca, 92124, \$580,000	3620 Fireway, 92111, \$425,000
4784 Ingraham St., 92109, \$430,000	1642 7th Ave. #525, 92101, \$445,000	2239 Seaside, 92107, \$742,000
4543 Chancery Ct, 92010, \$610,000	70 Avenida Descanso, 92057, \$545,000	692 Poppy Rd., 92078, \$527,500
2404 Torrey Pines #130, 92037, \$893,990	4171 Camino Islay, 92122, \$305,000	3620 Dupont, 92106, \$2,400,000
2618 Valencia Canyon, 91977, \$320,000	7739 Britt Place, 92071, \$700,000	11439 Cypress Wood Dr., 92131, \$830,000
2235 Front St, 92101, \$815,000	7703 Corte Violeta, 92009, \$760,000	5539 Foxtail Loop, 92010, \$639,900
509 W Ave De Los Lobos Marinos, \$1,375,000	3986 Dalles Ave., 92117, \$547,000	2653 Ocean Front Walk, 92109, \$1,250,000
1950 Camino de la Reina #120, 92108, \$223,250	4203 Feather, 92117, \$475,000	2636 Ocean Front Walk, 92109, \$3,825,000
3444 Carleton St, 92106, \$875,000	9929 El Nopal, 92071, \$450,000	5405 Toyon Rd., 92115, \$1,210,000
1435 India St. #404, 92101, \$323,900	2461 Caminito Venido, 92107, \$550,000	11067 Picaza Pl, 92127, \$625,000
1199 Pacific Hwy #1804, 92101, \$865,000	1225 Island Ave. #207, 92101, \$300,000	3974 Riviera Dr., 92109, \$719,000
4522 Utah St., 92116, \$221,000	2022 Granada Ave., 92104, \$1,070,000	1723 Rue De Valle, 92078, \$220,000
12403 Julian Ave., 92040, \$150,000	548 Via Del Caballo, 92078, \$575,000	17199 Bernardo Dr. #207, 92127, \$270,000
12466 Cavallo St., 92130, \$840,000	12775 Via Terceto, 92130, \$610,000	1548 Mission Meadows, 92057, \$580,000
8018 Camino de Arriba, 92067, \$3,250,000	921 Caminito Estrella, 91910, \$365,000	
3855 Elijah Ct. #724, 92130, \$450,000	3814 Shasta St., 92109, \$575,000	

RECENTLY SOLD!

3030 SUNSET #406, 5482 ADOBE FALLS #14, 1010 E WASHINGTON #79, 1875 CAMINITO TREVIANA, 311 STAGE COACH, 530 K STREET #415, 3030 SUNCREST #205, 4525 CHEROKEE #2, 3030 SUNCREST #416, 324 COOLIDGE, 101 MARKET #4437, 3030 SUNCREST #203, 425 BEECH #420, 1792 MISSOURI #6, 7167 CAMINO DE GRAZIA, 1410 BEVERLY, 4397 BENHURST, 1119 REED #2, 13446 ORGUNQUIT, 4444 W PT LOMA #37, 730 SAN LUIS REY, 2250 CAMINO DE LA REINA, 2630 PIRINEOS #8, 4944 CASS #405, 3221 OCEAN FRONT WALK, 7223 CAMINO DEGRAZIA, 4520 51ST #51, 7619 TEEBIRD LANE, 12222 RIVER GLEN ROW #68, 1040 COAST BLV #301, 1538 MISSOURI #A, 6036 RANCHO MISSION #348, 425 W BEECH #330, 2829 CONLEY, 4502 MILTON, 9939 AZUAGA #H205, 3939 ILLINOIS ST #C1, 3154 LIGHTHOUSE RIDGE, 3993 JEWELL #B24, 12173 CAMINITO MIRA, 2965 MISSION BLVD #3E, 14226 POWERS, 13246 ASHFORD #C, 4096 LARK, 10928 BLACK MTN RD #18, 4011 CROWN POINT DR #V8, 3881 CROWN POINT #213, 4009 CROWN POINT DR #V9, 1024 LORING, 3991 CROWN POINT DR #211, 3969 NOBEL #280, 325 S SIERRA, 12604 CARMEL CTRY #20, 3779 OCEAN FRONT, 3993 JEWELL #B8, 2115 RIVIERA, 2542 HARTFORD, 4784 INGRAHAM, 4060 HUERFANO, 155 ROSEBAY, 1154 EMERALD, 3920 RIVIERA #T, 722 SANTA CLARA, 734 ENSENADA, 2708 MISSION, 5722 RILEY #8, 4492 ARIZONA, 711 ISLAND #G, 829 SAN FERNANDO, 4440 FLORIDA, 3414 TENNYSON, 1353 CAMINITO GABALDON, 2362 BAHIA, 2226 RIVER RUN, 376 CENTER ST #142, 300 W BEECH ST #1701, 1703 30TH ST, 9434 TWIN TRAILS #104, 6855 FRIARS ROAD #7, 3843 RIVIERA #3, 4991 MT ETNA, 4432 KANSAS, 718 SUNSET, 875 G ST, 2432 LONGSTAFF, 1977 OLIVER, 3941 NOBEL #166, 1246 INDIA #904, 2234 RIVER RUN #220, 2330 FIRST #115, 9442 SELTZER, 3134 VIA ALCANTE #C, 1494 UNION #804, 3764 BAYSIDE LANE #3, 3993 JEWELL #B9, 5130 ENELRA, 4205 LAMONT, 7968 MISSION CTR #E, 4725 35TH ST #3, 137 HAWTHORNE, 15105 CROSS STONE, 800 THE MARK, 1750 KETTNER #310, 2948 RIDGEWAY, 6120 DECENA #204, 2659 FAIRFIELD, 2255 WORDON #12, 924 HORNBLEND #206, 930 HORNBLEND #1, 1720 MADISON, 930 HORNBLEND #2, 2238 RIVER RUN, 750 ISLAND, 4451 DAKOTA, 3482 MONROW #7, 1112 EMERALD, 606 DEL MAR #7, 1225 ISLAND #G08, 8005 CAMINITO DE PIZZA #D, 6255 RANCHO MISSION #323, 3115 MCKINLEY, 3930 8TH AVE #202, 2960 UNION STREET #301, 311 STAGE COACH #1ST, 228035 GLENMEADE, 3940 DOVE #422, 1522 UTAH #7, 6370 RANCHO MISSION, 9263 REGENTS #B301, 1501 FRONT #424, 1551 4TH AVE #412, 550 PARK BLVD #2307, 7458 SALERNO, 2602 K, 901 IRON HORSE, 1225 ISLAND #605, 5252 BALBOA, 325 7TH #1108, 2445 VAN NESS, 4726 MT LONG, 4056 RAFFEE, 13614 UTOPIA, 7083 CAMINO DEGRAZIA, 4079 HUERFANO #218, 5055 COLLWOOD #202, 6455 LA JOLLA BLVD, 3137 VIA ALCANTE #112, 9289 VILLAGE GLEN, 3972 ALBATROSS, 1115 CUYAMACA, 7235 FAY, 3345 29TH ST #8, 537 FELICITA AVE, 12190 CUYAMACA COLLEGE DR E, 851 TERRA LN, 1944 STATE ST #14, 1876 OLIVER AVE, 12407 QUAIL, 2120 MONTGOMERY AVE, 141 PAGEL PL, 3560 POE ST, 1980 LINWOOD, 796 OAKLAWN, 3740 RIVIERA #H, 1154 EMERALD ST, 2508 CENTRAL, 4922 LAMONT ST, 3621 TEXAS ST, 433 ADAMS AVE, 3814 MARTHA, 1792 MISSOURI #9, 1601 KETTNER #31, 3588 BOUSSOCK LN, 1944 STATE ST #13, 1885 DIAMOND #333, 4654-4670 33RD ST, 1260 GEORGIA ST, 877 ISLAND #1003, 4203 FEATHER AVE, 3119 31ST, 1514 RAMONA AVE, 14010 RANCHO SOLANA TRAIL, 8351 GOLD COAST DR #3, 3720 LOUISIANA ST, 3333 RUFFIN RD #5N, 3969 NOBEL DR #280, 510 1ST AVE #1301, 700 W E ST #3804, 4015 CROWN POINT DR #106, 6644 CHARLENE AVE, 4409 POMONA AVE, 7747 NIGHTINGALE WY, 13406 OLIVE TREE LN, 725 BAYLOR AVE, 1944 STATE ST #14, 1601 INDIA ST #208, 148 VALVA AVE, 1199 PACIFIC HWY #106, 4300 NEWTON AVE #37, 6634 MALCOLM DR, 4885 KENSINGTON DR, 900 HOWARD AVE #43, 4057 1ST AVE #106, 1150 J ST #505, 4850 MONONGAHELA ST, 8612 SOMERSET AVE, 3223 MARITON DR, 1028 W BROOKES AVE, 760 10TH ST, 4712 SEAFORD PL, 321 10TH AVE #404, 325 7TH AVE #2204, 1944 STATE ST #12, 321 10TH AVE #2007, 3657 CONRAD AVE, 7960 MISSION CENTER CT #C, 10400 CAMINITO CUERVO #242, 2544 NAVARRA DR #1, 12450 ROSEY RD, 7871 MELOTTE ST, 816 NANTASKET CT, 358 VISTA ABIERTA, 2508-2510 CENTRAL AVE, 9298 SHAWN AVE, 8813 ELLENWOOD, 8813 ELLENWOOD, 6141 NELSON ST, 6120 DECENA DR #204, 280 MONTECITO WY, 709 VISTA WY, 4557 ARBOR GLEN WY, 3005 NILE ST, 3625 MORLAN ST, 1225 ISLAND AVE #611, 1792 MISSOURI ST, 4777 LEMAT PL, 8760 CELESTINE AVE, 2988 SHORELINE COVE CT, 230 JACOB LN, 425 W BEECH ST #1202, 1650 8TH #308, 7567 LA JOLLA BLVD, 361 WINDY LN, 4522 UTAH ST #7, 325 S SIERRA #38, 750 ISLAND CT, 12546 HEATHERTON CT, 2442 SOLEDAD CT, 3825 1ST #116, 3045 PETERS WY, 4720 ANDALUSIA AVE, 3617 MORLAN ST, 4026 RIVIERA #4, 8905 VIA ANDAR, 5780 FRIARS #A6, 8005 CAMINITO DE PIZZA #D, 4959 LANTANA DR, 74 LAS FLORES, 4461 VIA PRECIPICIO, 16022 CAMINITO TOMAS, 1861 W MONTECITO, 5252 BALBOA ARMS DR #208, 1239 CALLE FANTASIA, 430 AVENIDA GABRIEL, 1044 GENIE LN, 1220 ARUBA COVE, 5646 RUTGERS RD, 2736 WYANDOTTE, MANCHESTER AVE, 4205 LAMONT ST #19, 3928 CONDE ST #2, 875 G #506, 2892 VILLAS WY, 10979 AVENIDA DE LOS LOBOS, 11567 POLARIS DR, 7251 BALLINGER, 17387 CAMINITO SIEGA, 9555 CORTE DE LA DONNA, 958 HONEYSUCKLE DR, 1240 INDIA #622, 1848 WEBBER, 3275 DEHESA #80, 2320 EUCLID #4, 1445 ELEVATION, 5436 THUNDERBIRD, 3132 HERMAN, 4105 AVENIDA ARROYO, 1450 CLAUDE LN #3, 1080 SUNSET CROSSING PT, 2950 MAKAHA WY, 5780 FRIARS #B2, 728 HEMLOCK AVE, 1850 MCDUGAL WAY, 1100 PHEASANT CT, 3821 49TH ST, 1441 9TH #105, 5635 ABALONE PT, 7856 CAMINO AGUILA, 3617 MORLAN, 2609 PICO PLACE #223, 1955 PARKER MOUNTAIN RD, 6211 SCIMITAR, 11567 POLARIS DR, 4409 POMONA, 5806 MISSION CENTER RD #E, 2005 BURTON ST #26, 10727 RAINBROOK, 3935 OREGON ST #6, 2258 GILL VILLAGE #1016, 4026 RIVIERA #4, 2238 RIVER RUN #250, 7191 ELDRIDGE ST, 11385 RAEDENE WAY, 1944 STATE ST #12, 10241 EASTHAVEN, 17129 W BERNARDO, 1601 INDIA #407, 1792 MISSOURI, 1848 WEBBER, 754 ALVEDA, 750 ISLAND, 2442 SOLEDAD, 5170 CLAIREMONT MESA BLVD #34, 14092 CHICARITA CREEK, 12612 SPRINGBROOK DR #B, 2736 WYANDOTTE, 8220 VINCETTA DR #59, 134 COLBERT DR, 300 W BEECH #208, 4205 LAMONT #19, 12604 CARMEL COUNTRY RD #20, 1318 SANTA LUISA, 971 SOMERSET CT A, 350 W ASH #603, 163 PHOEBE ST, 3670 OLEANDER, 1742 AVENIDA REGINA, 3951 INGRAHAM ST, 2321 LORING ST, 1644 BURR OAK, 1338 MONITOR RD, 3903 CALIFORNIA ST #12, 1060 20TH ST, 909 AGATE ST #1, 2448 N SUMMIT CIRCLE GLEN, 836 W PENNSYLVANIA #211, 9134 BARNEVELD, 1233 CALLE FANTASIA, 1578 LINWOOD ST, 5349 SWEETWATER DR, 5012 SEAGROVE, 3124 SIMBAR RD, 1528 BERYL ST, 1494 UNION #804, 776 SONRISA, 5403 WAVERLY, 3560 POE, 2458 MYRTLE BEACH, 801 CLARK, 1015 MOANA, 4860 ROLANDO CT #13, 3857 AZALEA GLEN, 13184 SIERRA MESA CT, 9134 BARNEVELD ST, 1878 FARGO #1, 4114 HILLDALE, 16652 AVENIDA MOLINO VIEJO, 141 PAGEL PL, 3363 RIVIERA, 5995 DEL MAR MESA, 1157 PACIFIC BEACH, 7956 MISSION CENTER CT #B, 132 NIXON CIRCLE, 1835 11TH ST, 2573 MARATHON, 2257 FRONT ST, 2171 FELSPAR, 642 ROCKING HORSE, 9648 EUCALYPTUS ST, 9439 QUESTA POINTE, 645 FRONT #611, 2115 PALO ALTO DR #91, 7405 DRAPER AVE, 6223 LAKEWOOD, 6245 LAKE ARROWHEAD DR, 2576 INGLETION AVE, 1970 COLUMBIA ST #312, 8918 SPECTRUM CENTER BLVD, 5665 FRIARS RD #259, 10263 SIENNA HILLS DR, 17654 CAMINO ANCHO, 7058 FULTON ST #4, 3571 BELFORD ST, 11288 1/2 PORTOBELLO DR #6, 10870 ELDERWOOD LN, 9644 CECILWOOD DR, 3550 RUFFIN RD #176, 3150 ERIE ST, 1478 MADERA, 4404 BOND ST #F, 5250 CONRAD AVE, 2510 TORREY PINES RD #409, 680 CAMINO DE LA REINA #2412, 2237 FELSPAR, 243 PARKBROOK ST, 7613 BLACK OAK, 3568 FRONT ST #C, 3993 JEWELL #A6, 2647 CARDINAL RD, 11070 HORIZON HILLS DR, 8947 HAVETEUR WAY, 3972 ALBATROSS #403, 4331 53RD #13, 6733-6735 ROSEFIELD DR, 1325 PACIFIC #103, 3688 PRINGLE, 7171 ASTORIA ST, 4025 LAYANG LAYANG #G, 1325 PACIFIC HWY #1105, 5214 LEWISON PL, 12900 JULIAN AVE, 4025 PORTE LA PAZ #124, 1645 CAMERON DR, 8085 CAMINITO DE PIZZA #P, 1835 EDMONT, 2736 WYANDOTTE AVE, 423 STONERIDGE CT, 1444 WESTWOOD PL, 9120 GRAMERCY #420, 12072 ROYAL BIRKDALE #D, 575 6TH #1206, 7703 CORTE VIOLETA, 575 6TH #306, 645 FRONT ST #911, 724 VALLEY AVE, 18 VIA CALANDRIA, 2130 POLK ST, 405 PARAISO, 800 THE MARK LANE #1908, 2434 MEADOW LARK DR, 1050 ISLAND #619, 9263 REGENTS RD #B301

HISTORY OF O'BYRNE TEAM SUCCESS

2014

Named "Top Agent" by *Top Agent Magazine* — Cover Story interview

Interviewed by CBS Channel 8 for innovative concept of Aerial VIP

Developed the Global Luxury Partnership for exposure and access for local clients

Joined with Architectural Division Head Jan Horn to expand marketing to architecturally significant homes

Featured speaker at *Power Your Future* event as leader in customer service in real estate

Honored as Top 50 Agents in San Diego & asked to speak on excellence in real estate alongside coach Tom Ferry

Asked to speak on customer service at the San Diego Convention Center to 3000 Realtors at the San Diego Association of Realtors Convention

Written up in *San Diego Business Journal* on Aerial VIP and innovation in real estate

2013

Expanded team with hands-on buyer's specialist Jon Engle

Opened a record number of winter escrows under Sotheby's Realty

Named Top 50 Realtors for the Downtown marketplace by *Downtown San Diego News*

2012

Expanded team with full-time listing manager Alina Mendoza

Approached nearly a quarter-billion dollars in lifetime team sales

Joined with Pacific Sotheby's International Realty

2011

Named Top Volume Agent for Troop Real Estate's San Diego office

Named Top Selling and Listing Agent for Troop Real Estate's San Diego office

Regular guest lecturer for the SDSU School of Business

Sponsor and partner of the SDSU Real Estate Society

President of LeTip International's local chapter - WIN LeTip

2010

Hired to manage Alta Community Service's \$40 million real estate fund

Opened Troop Real Estate's first San Diego office

Named Troop Real Estate's Top Producer

2009

Voted 'Best Realtor in La Jolla' by *La Jolla Village News* reader's poll

Speaker at University of San Diego's Homebuyer's Seminar

FDIC Registered Agent on Distressed Properties

REO-Mac certified

Certified Distressed Property Expert

RE/MAX Platinum Club

Expanded the team to 7 agents

2008

RE/MAX California's Top Producer panel speaker

RE/MAX International's Hall of Fame

RE/MAX Platinum Club

Expanded the team to 5 agents

2007

RE/MAX San Diego's Top Producer panel speaker

Ranked #15 Team in California/Hawaii for RE/MAX

RE/MAX Platinum Club

University of San Diego REI Young Leader

Expanded the team to 4 agents

2006

Urban Land Institute Young Leader

Better Business Bureau

RE/MAX 100% Club

Expanded the team to 3 agents

2005

Quality Service Certified

Began team with Keke Jones

University of San Diego Real Estate speaker

RE/MAX Executive Club

2004

RE/MAX Premier Producer

Middleton Team Member, top 23 Team in the nation

Building Industry of San Diego award

Burnham-Moores University of San Diego award

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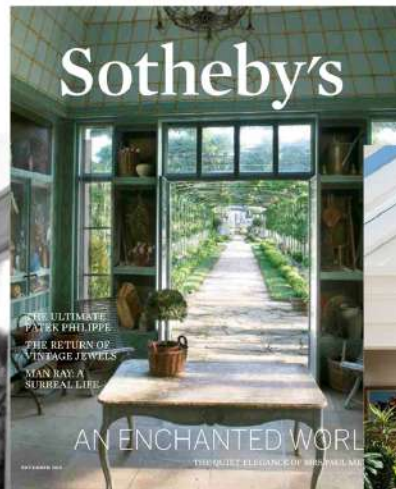
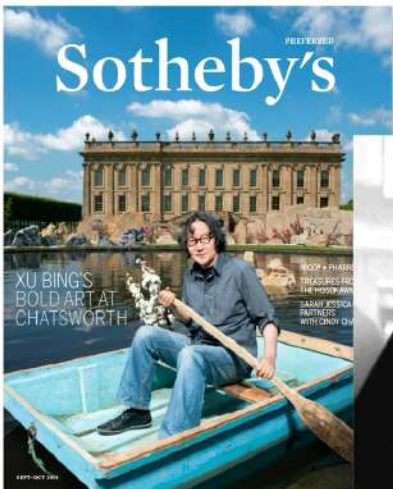


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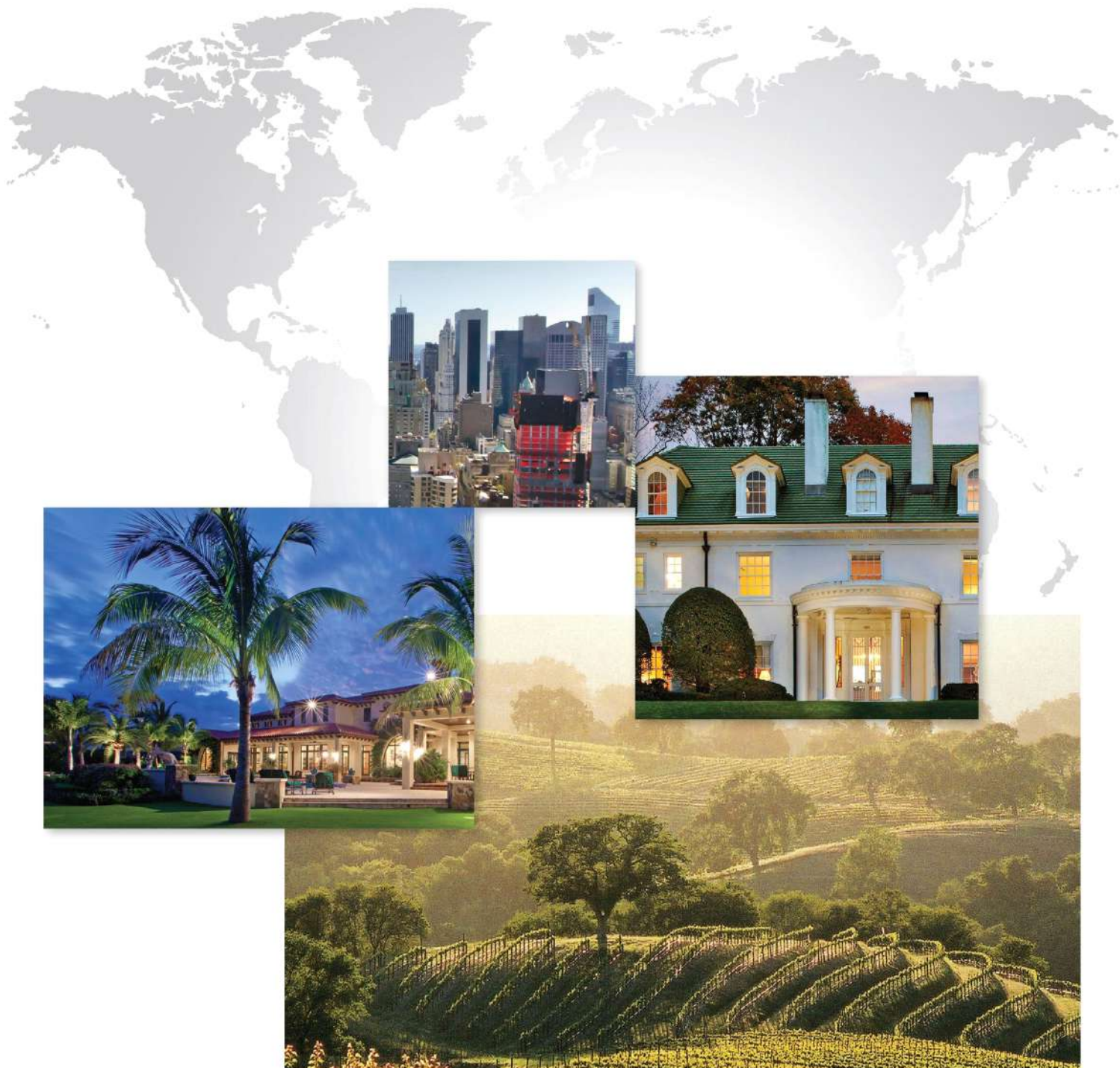
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First Quarter 2014 Housing Results Are In
Julia B. Fee | Sotheby's International Realty

Home sales in the first quarter of 2014 built upon the strong 2013 annual sales results. Heightened demand for properties in the mid to upper price ranges as well as new construction sales of homes priced at the top of the market were relatively quiet due to low inventory. Condominiums and co-ops continued to experience vibrant demand. Since every market is different, please read the First Quarter 2014 market watch for the details on your community.

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Significant Sales
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ASPEN SNOWMASS SOTHEBY'S INTERNATIONAL REALTY
\$17,000,000 | Colorado, USA

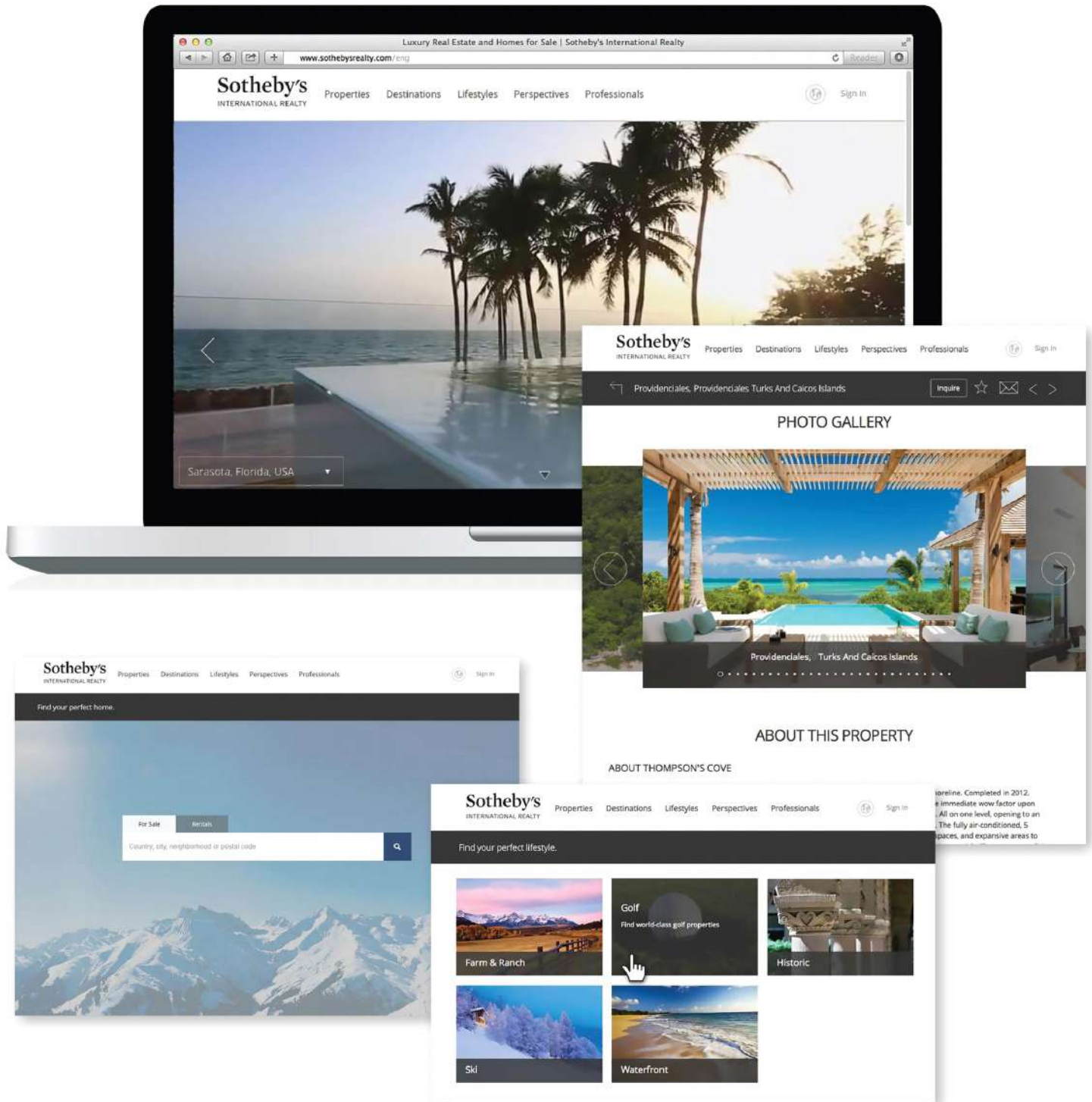
Offering a rare combination of attributes that are unmatched by any other residential offering, this property is highly prized for its one-of-a-kind location in the heart of downtown Aspen, up close views of Aspen Mountain, unforgettable roof top deck with bar and hot tub, unsurpassed commitment to craftsmanship and luxurious finishes and furnishings. There are five bedrooms, eight-and-a-half baths and 9,000 square feet of living plus common areas, garage and storage.

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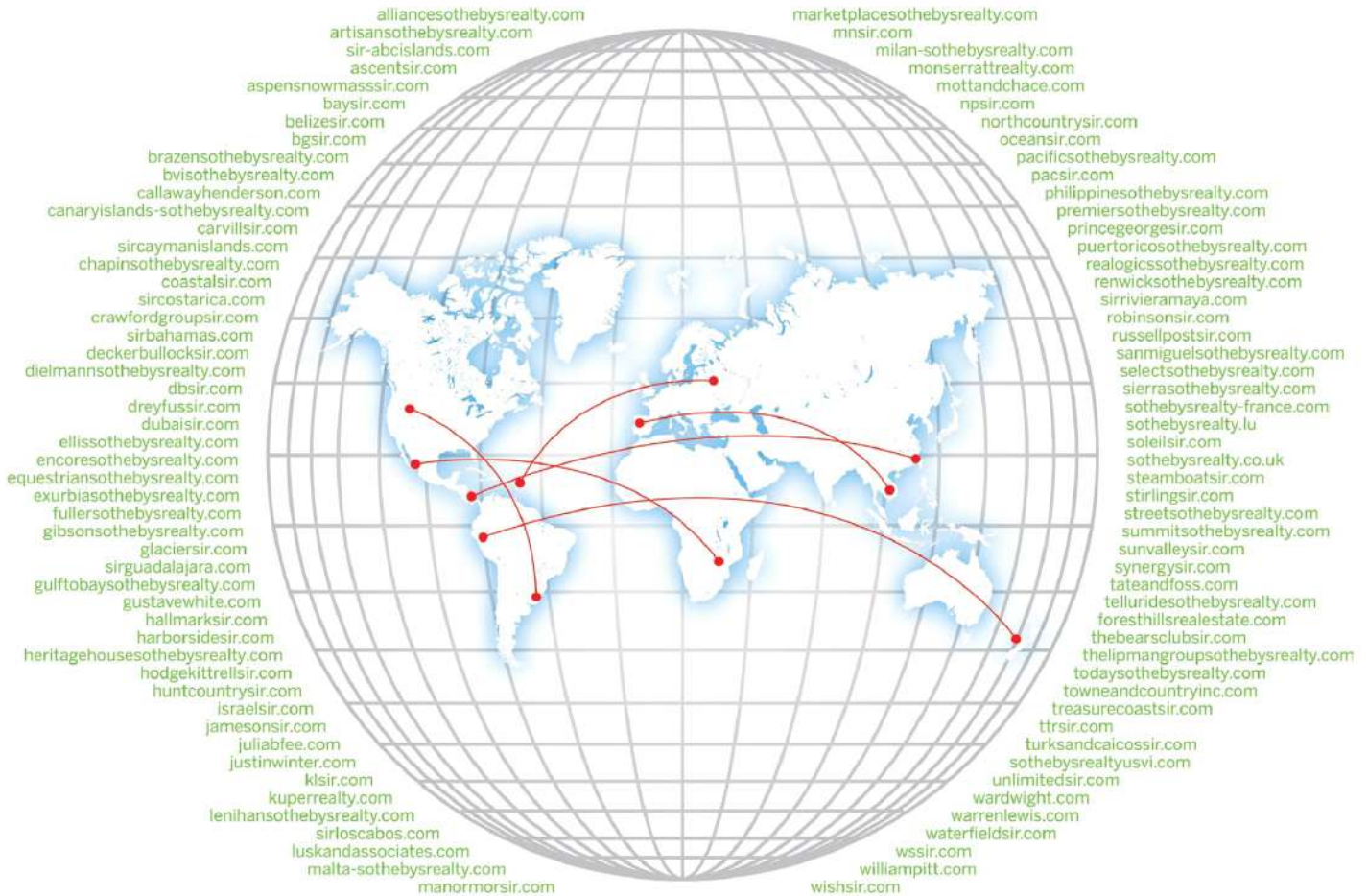
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Sotheby's International 375 Broadway, Suite 500 10012 United States

San Francisco, CA
Bedrooms: 6
Bathrooms: 5.5
Total Square Feet: 10,000
Price: \$1,299,000
Price per sq. ft.: \$129.90
Parking: 2 Car
Open House: 10/10/12
Contact: [Phone Number]

Multi-Family Attached: \$1,299,000
375 Broadway, Suite 500 10012 United States

Durham Real Community

Beautiful Stone Tudor on a double lot with room to expand or subdivide. This is a 2000 sq. ft. home with 6 bedrooms, 5.5 bathrooms, a large open floor plan, a large living room with wood burning fireplace, a large kitchen and dining room, a large family room with office or guest room, two large bedrooms on the upper level and a large master bedroom.

Beautiful period details include crown and wainscot, stained glass windows, beautiful wood staircase and built-in, stone fireplace, a large master bedroom with fireplace, separate entrance to office or guest room with a private parking space. The property is in a great location in a historic neighborhood and has a lot of potential for a multi-unit development.

BROWSE PHOTOS

PREV NEXT

1 2 3 4 5 6 7 8 9 10

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SEARCH ENGINE

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- Search globally in 56 countries.
- Driving directions to the home of interest.
- Social sharing on facebook and twitter.
- Tap to connect, call or email.
- Points-of-interest toolbar.

S O C I A L

SOCIAL MEDIA

Connecting a global real estate community through
the strength of social media.



LIFESTYLE WEBSITES

Connecting discerning buyers and sellers of iconic rural & recreational retreats around the globe.



T H E M A R K E T I N G O F Y O U R

PROPERTY

YOUR HOME IS UNIQUE.

Marketing a listing such as this takes
an exclusive set of skills as well
as an integrated marketing plan.

Our exclusive global marketing
partnerships are designed to create
maximum exposure for your property.

All the resources that are available
to me and my firm are utilized
to present your home in an

EXTRAORDINARY
and
TARGETED MANNER.