



Napa Valley's Priciest Property: A \$22.5 Million Compound

California businessman J. Gary Shansby and his wife O.J. are the sellers of the most expensive home in the Northern California wine region

In Napa Valley, California businessman

By

[Katherine Clarke](#)

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The couple who set the record for the priciest sale in Sonoma and Napa Valley is listing their next property for \$22.5 million. That makes their latest listing the most expensive in Napa County, according to Sotheby's International Realty.

Located in the tiny enclave of Oakville, the roughly 3-acre property is surrounded by vineyards and includes a 5,537-square-foot main home as well as a guest cottage and a three-car garage designed to look like a barn. The main house has an open-plan layout and includes a library, a wine cellar and vaulted Douglas fir ceilings. The main house has just one large master suite, and there are two bedrooms in the guesthouse.

A Contemporary Compound In Napa Valley In the tiny enclave of Oakville, Calif., the roughly 3-acre property includes a main home, a guest cottage and a garage designed to look like a barn.



A Napa Valley home is coming on the market for \$22.5 million, making it the priciest home for sale in the area.
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The grounds include lawns, a pool, oak and olive trees and a rose and dahlia garden.

The sellers are California businessman J. Gary Shansby and his wife O.J. In 2010, they set the area record by selling their previous Sonoma compound for around \$30 million to former Citigroup Chief Executive Sanford Weill and his wife Joan, Mr. Shansby said. They then built their latest home from scratch, completing it about six years ago.

The co-founder and former chairman of private-equity firm TSG Consumer Partners and the founder of Tequila Partida, Mr. Shansby said he and his wife own three homes in California, including a desert home in Indian Wells and a property in San Francisco's tony Pacific Heights neighborhood. Mr. Shansby said he is 81 and he and his wife are looking to simplify their lives as they get older. Their previous home had its own vineyard, he said, but it was a lot of maintenance and "one of the best ways to lose money."

Ginger Martin of Sotheby's is listing the property with Cyd Greer of Coldwell Banker. Ms. Martin said she's seen an uptick in home sales over \$10 million in the area over the past year, thanks to a rise in the number of newly constructed homes on the market.

—*Katherine Clarke*

Write to Katherine Clarke at katherine.clarke@wsj.com