

TOP AGENT MAGAZINE

LYNETTE BISHOP



Serving the gorgeous seaside town of Malibu and the surrounding areas, Top Agent Lynette Bishop creates lasting relationships with the people she assists through the home buying and selling process.

Lynette Bishop comes to real estate by way of interior design and it gives her a leg up when it comes to making her clients happy. “We all know there’s not the perfect house out there,” she says. “But I find the right fit for my clients, for their family and their needs. And then, because of my interior design background, I can help them visualize what they can do to make it into the perfect house.”

That dedication to bringing her clients’ dreams to life is why Lynette enjoys a robust 75% percent return and referral rate. Serving the gorgeous seaside town of Malibu and the surrounding areas, Lynette creates lasting relationships with the people she assists through the home buying and selling process. “I have such personalized service that I end up becoming friends with my clients after the transaction,” she says. “We get to know each other, I get to know their families. And then, when it’s

time for them to sell the home I placed them in, they come back to me.”

Her clients understand that Lynette is looking out for them. “I really care about my clients,” she says. “The sales process can be difficult, so I always focus on being there for them. I become someone they can trust, who they know is always looking out for their best interests.”

Lynette understands their best interests because after moving to Malibu from Chicago she absolutely fell in love with the area. “It’s easy for me to sell properties in this area because I’m a strong believer in real estate and in this particular area of Southern California,” she says. “I love the rural lifestyle that Malibu has to offer. I personally have what I call a mini ranch: I have my horses here, I have chickens. I just really enjoy the Malibu lifestyle.”



Horses are important to Lynette. “I am an avid horse person,” she tells Top Agent. “When I’m not working I’m out riding or showing my horse. Right now I’ve just taken a listing for a five acre equestrian property, and I’m always very excited to market an equestrian property.”

For Lynette the line between her work and her passions is very thin. “I truly love what I do,” she says. “What I like most are the homes themselves. I love architecture and interior design, so I love looking at homes. I could look at homes all day! But I also love the people who live in the homes - making friends with my clients is such a wonderful part of this job.”

Lynette stays involved in her local community, especially with Malibu’s schools. But one charity that is close to her heart is the American Cancer Society. “My husband recently passed away from lung cancer, so I am very supportive of that charity.”

Her husband was Bob Coburn, legendary host of the radio show Rockline. “He interviewed everybody who was anybody in rock n’ roll,” Lynette says. “I manage the license for replay of his catalog of 30 years of interviews. Because of this I know many people in the radio industry and music business. People in the music industry are a big part of my client base.”

Lynette is looking forward to a bright future in sunny Malibu. “I’d like to create a team,” she says. “I’m interviewing new agents to come on board with me

and I think that will broaden my business and help me serve even more clients.” And maybe even give her a little more time to do some more horseback riding in Malibu’s Santa Monica Mountains.



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