

COMPASS

Quick Tips for Passing a Board Interview

- Receiving an invite is a good sign. An interview is the board's opportunity to meet you and discuss your application in greater detail. The interview style can range from an informal gathering to having board members lined up at a table with you in the hot seat.
- Dress appropriately and be prompt. Think of a board interview like a job interview.
- Know your application. Without even having to look, you should be able to quickly and accurately answer any questions regarding your application.
- Do not try to sell yourself. Unlike a job interview, only answer questions asked and let the board members take the lead.
- Prepare for a lack of privacy and do not avoid answering personal questions. The board has great latitude in the kinds of questions it can ask. Do not feel upset by this or that it is an intrusion.
- Never engage in unsolicited conversations or volunteer extra information. Stick to basic cordial remarks and greetings.
- Do not ask questions that can come off as negative to the board. Questions like "Do you have any plans to renovate the lobby?" could potentially offend a member who was in charge of the last renovation. If you have any questions or concerns like this, ask your real estate agent or attorney.
- Couples should decide ahead of time who will answer what type of questions. For example, you may agree to answer only financial questions and your partner will respond to all others. Avoid discussing your responses in front of the board.
- Do not expect an immediate answer. Most boards take a day or two to come to a consensus. Your real estate agent and your attorney will confirm if you have been approved.